

LESSONS FROM THE LIFE OF

BENJAMIN FRANKLIN

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LESSONS FROM THE LIFE

OF

Benjamin Franklin

1706—1790.

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BUFFALO :

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## PREFACE.

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While thinking last summer how I might usefully employ some leisure hours, it occurred to me to prepare the following compilation for the benefit of the young people of Buffalo, having in view especially those who have lately graduated, or who are about to graduate from our public and other schools. It may also be interesting and not unprofitable reading to older persons who are not familiar with the details of Benjamin Franklin's business career.

It is for the most part an abridgment, consisting of those portions of Franklin's autobiography which may be useful for instruction and example in the conduct of business and life, and excluding many genealogical and other details and various episodes which are comparatively uninteresting, are not within the purpose of the volume, and would enhance its cost. These considerations afford, I think, a sufficient answer to the objections usually and sometimes properly made to abridgments.

It is a mistake to suppose that there was anything sordid in the character or philosophy of Franklin. It is true that he taught that "honesty is the best policy." So the Sermon on the Mount declares that the righteous shall have their reward. But he was one of the most benevolent and public-spirited of men. He believed in pecuniary independence as a vitally important means of happiness and usefulness, and as a shield against temptation. Leaving school at ten years of age, starting in life substantially pennyless, dependent upon his own exertions, passing his youth in a country which was in a state of extreme poverty, he felt and taught that economy was a pressing duty. When a boy he left his boarding house and lived on less than fifty cents a week so that he might have more money to buy books; but he never saved a cent for the sake of the cent; and from his early youth he loved knowledge, self-improvement, his country and his kind more than money. At forty-two, having acquired a modest competence, he retired from active business, and devoted forty-two years more to these other objects.

In boyhood he prepared for his own use certain rules of conduct to which he adhered during his youth and early manhood, and by which he was largely guided all his life. By practicing these methods, largely aided, of course, by circumstances,

he probably enjoyed and accomplished as much as any man of his generation.

The number of elements which went to the making of the life and character of Franklin, and which are illustrated in the following pages, is remarkable. Enterprise and prudence, energy and moderation, the achievement of pecuniary independence without avarice, economy coupled with benevolence and public spirit, the best methods of industry, temperance, the use of time, manners, the value of friends and how to select and retain them, the arts of conversation, discussion and debate, the management and use of clubs and other associations, the most successful methods of acquiring and exerting influence and of accomplishing results, how to select and read books, how to write, how to acquire languages and other knowledge, how to mingle wit and wisdom, sobriety and humor, how wisely to conduct one's self socially, politically, morally and religiously; in fact all the characteristics and methods by which Franklin rose from poverty ignorance and obscurity to wealth, learning and fame are in this little book described and illustrated by a man not surpassed by any historical character in common sense; and all are portrayed in a style so delightful that there is not a dull page in it. It also constitutes an

interesting picture of the manners and customs of our country during the first half of the last century.

It is not expected that the example of Franklin can or should be followed in its details, at the present day ; but the instructions and life of this great American should be recalled to the memory of every succeeding generation. Next to his native strength and breadth of mind, his boyish passion for the best books doubtless did more than any other cause to make him what he was. Among them was Plutarch's Lives, a thorough acquaintance with which is of itself a kind of liberal education. An interest in these lives and a love of books ought never to go out of fashion.

Our young Benjamin was very poor when, an utter stranger and with about a dollar in his pocket, he became a resident of Philadelphia ; but there are many boys and girls in Buffalo much poorer than he was, because he was a skilful printer, and every young man or woman who has acquired a trade and is skilful in it has already laid the foundation of an almost sure success, if the lessons of Franklin's life in Philadelphia are duly studied and heeded. As to the boys and girls who are depressed by poverty and have no trade, I am sure that if they will read this volume it will encourage them to get one as soon as possible, and also to see, that while they cannot all be Franklins', they

can (unless prevented by unusual misfortunes) become respected and prosperous. I earnestly wish this little book might have the widest circulation among such young people; and I am unselfish in this wish, as it will be sold at the cost of its publication.

I have added a brief chronological statement of the leading events of Franklin's life subsequent to the period embraced in his autobiography, so that it may be seen what were the results in his old age of the habits of his youth.

I understand how small is my contribution to the value of this book, and I should not subscribe my name to this preface but for the hope that my recommendation may increase its circulation.

E. C. SPRAGUE.

*Buffalo, Dec. 15th, 1891.*



## AUTOBIOGRAPHY.

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Josiah Franklin, my father, married young, and carried his wife with three children to New England, about 1685. By the same wife he had four children more born there, and by a second wife ten others, in all seventeen ; of whom I remember thirteen sitting together at his table, who all grew up to years of maturity and were married ; I was the youngest son, and the youngest of all the children, excepting two daughters. I was born in Boston, in New England. My mother, the second wife, was Abiah Folger, daughter of Peter Folger, one of the first settlers of New England.

I was put to the grammar-school at eight years of age, my father intending to devote me, as the tithe of his sons, to the service of the Church. I continued at the grammar-school rather less than a year, though in that time I had risen gradually from the middle of the class of that year to be at the head of it, and was removed into the next class, whence I was to be placed in the third at the end of the year. But my father, burdened with a numerous family, was unable to support the expense of a college education, took me from the grammar-school, and sent me to a school for writing and arithmetic, kept by a then famous man, Mr. George

Brownell, successful in his profession. Under him I learned to write a good hand pretty soon, but I failed in the arithmetic. At ten years old I was taken to help my father in his business, which was that of a tallow-chandler and soap-boiler. Accordingly, I was employed in cutting wicks for the candles, filling the dipping mould and the moulds for cast candles, attending the shop, going of errands, etc.

I disliked the trade, and had a strong inclination to go to sea, but my father declared against it; but residing near the water, I was much in and on it. I learned to swim well, and to manage boats.

I continued thus employed in my father's business for two years, that is, till I was twelve years old; and my brother John, who was bred to that business, having left my father, married, and set up for himself at Rhode Island, there was every appearance that I was destined to supply his place, and become a tallow-chandler. But my dislike to the trade continuing, my father had apprehensions that if he did not find one to put me to more agreeable, I should break loose and get to sea, as his son Josiah had done, to his great vexation. In consequence he took me to walk with him, and see joiners, bricklayers, turners, braziers, etc., at their work, that he might observe my inclination, and endeavor to fix it on some trade that would keep me on land. It has ever since been a pleasure to me to see good workmen handle their tools, and it has been often useful to me to have learned so much by it as to be able to do jobs myself in the house when a workman was not at hand, and to



construct little machines for my experiments, when the intention of making these experiments was fresh and warm in my mind. My father determined at last for the cutler's trade, and placed me for some days on trial with Samuel, son to my uncle Benjamin. But the sum he exacted as a fee displeasing my father, I was taken home again.

From my infancy I was fond of reading, and all the money that came into my hands was laid out in books. My first acquisition was Bunyan's works in separate little volumes. I afterward sold them to enable me to buy R. Burton's *Historical Collections*; they were small chapmen's books, and cheap, forty in all. My father's little library consisted chiefly of books in polemic divinity, most of which I read. I have often regretted that, at a time when I had such a thirst for knowledge, more proper books had not fallen in my way. Plutarch's *Lives* I read abundantly, and I still think that time spent to great advantage. There was also a book of De Foe's, called an *Essay on Projects*, and another of Dr. Mather's, called an *Essay to do Good*, which perhaps gave me a turn of thinking that had an influence on some of the principle future events of my life.

This bookish inclination at length determined my father to make me a printer, though he had already one son (James) of that profession. In 1717 my brother James returned from England with a press and letters to set up his business in Boston. I liked it much better than that of my father, but still had a hankering for the

sea. To prevent the apprehended effect of such an inclination, my father was impatient to have me bound to my brother. I stood out some time, but at last was persuaded, and signed the indenture when I was yet but twelve years old. I was to serve an apprenticeship till I was twenty-one years of age, only I was to be allowed journeyman's wages during the last year. In a little time I made great progress in the business, and became a useful hand to my brother. I now had access to better books. An acquaintance with the apprentices of booksellers enabled me sometimes to borrow a small one, which I was careful to return soon and clean. Often I sat up in my chamber reading the greatest part of the night, when the book was borrowed in the evening and to be returned in the morning, lest it should be found missing.

There was another bookish lad in the town, John Collins by name, with whom I was intimately acquainted. We sometimes disputed, and very fond we were of argument, and very desirous of confuting one another, which disputatious turn, by the way, is apt to become a very bad habit, making people often extremely disagreeable in company by the contradiction that is necessary to bring it into practice; and thence, besides souring and spoiling the conversation, it is productive of disgusts and perhaps enmities. I had caught it by reading my father's books of dispute on religion. Persons of good sense, I have since observed, seldom fall into it, except lawyers, university men, and men of all sorts who have been bred at Edinburgh.

About this time I met with an odd volume of the *Spectator*. I had never before seen any of them. I bought it, read it over and over, and was much delighted with it. I thought the writing excellent, and wished, if possible, to imitate it. With this view I took some of the papers, and making short hints of the sentiments in each sentence, laid them by a few days, and then, without looking at the book, tried to complete the papers again, by expressing each hinted sentiment at length, and as fully as it had been expressed before, in any suitable words that should occur to me. Then I compared my *Spectator* with the original, discovered some of my faults, and corrected them. But I found I wanted a stock of words, or a readiness in recollecting and using them.

Therefore I took some of the tales and turned them into verse ; and, after a time, when I had pretty well forgotten the prose, turned them back again. I also sometimes jumbled my collection of hints into confusion, and after some weeks endeavored to reduce them into the best order, before I began to form the full sentences and complete the paper. This was to teach me method in the arrangement of the thoughts. By comparing my work with the original, I discovered many faults and corrected them ; but I sometimes had the pleasure to fancy that, in certain particulars of small consequence, I had been fortunate enough to improve the method or the language, and this encouraged me to think I might in time come to be a tolerable English writer, of which I was extremely

ambitious. The time I allotted for these exercises and for reading was at night, or before work began in the morning, or on Sundays, when I contrived to be in the printing-house, evading as much as I could the constant attendance at public worship which my father used to exact of me when I was under his care.

When about sixteen years of age I happened to meet with a book, written by one Tryon, recommending a vegetable diet. I determined to go into it. My brother, being yet unmarried, did not keep house, but boarded himself and his apprentices in another family. My refusing to eat flesh occasioned an inconveniency, and I was frequently chid for my singularity. I made myself acquainted with Tryon's manner of preparing some of his dishes, such as boiling potatoes or rice, making hasty pudding, and a few others, and then proposed to my brother that if he would give me, weekly, half the money he paid for my board, I would board myself. He instantly agreed to it and I presently found that I could save half what he paid me. This was an additional fund for buying books, but I had another advantage in it. My brother and the rest going from the printing-house to their meals, I remained there alone, and dispatching presently my light repast, (which often was no more than a biscuit or a slice of bread, a handful of raisins or a tart from the pastry-cook's, and a glass of water), had the rest of the time till their return for study, in which I made the greater progress, from that greater clearness of head and quicker appre-

hension which generally attend temperance in eating and drinking.

Now it was that, being on some occasion made ashamed of my ignorance in figures, which I had twice failed learning when at school, I took Cocker's book on arithmetic, and went through the whole by myself with the greatest ease. I also read Seller's and Sturny's book of Navigation, and became acquainted with the little geometry it contains; but never proceeded far in that science. I read about this time Locke *On the Human Understanding*, and the *Art of Thinking*, by Messrs. du Port Royal.

While I was intent on improving my language, I met with an English Grammar (I think it was Greenwood's), having at the end of it two little sketches on the arts of rhetoric and logic, the latter finishing with a specimen of a dispute in the Socratic method; and soon after I procured Xenophon's *Memorable Things of Socrates*, wherein there are many examples of the same method. I was charmed with it, adopted it, dropped my abrupt contradiction and positive argumentation, and put on the humble inquirer. I continued this method some few years, but gradually left it, retaining only the habit of expressing myself in terms of modest diffidence; never using, when I advance anything that may possibly be disputed, the words *certainly*, *undoubtedly*, or any others that give the air of positiveness to an opinion; but rather say, I conceive or apprehend a thing to be so and so; it *appears to me*, or *I should think it so or so*, for such and such reasons;

or *I imagine it to be so* ; or *it is so if I am not mistaken*. This habit, I believe, has been of great advantage to me when I have had occasion to inculcate my opinions, and persuade men into measures that I have been from time to time engaged in promoting ; and as the chief ends of conversation are to *inform* or to be *informed*, to *please* or to *persuade*, I wish well-meaning and sensible men would not lessen their power of doing good by a positive, assuming manner, that seldom fails to disgust, tends to create opposition, and to defeat every one of those purposes for which speech was given to us.

My brother had, in 1720 or 1721, begun to print a newspaper. It was the second that appeared in America, and was called the *New England Courant*. The only one before it was the *Boston News-Letter*. I was employed to carry the papers to the customers.

He had some ingenious men among his friends, who amused themselves by writing little pieces for this paper, which gained it credit and made it more in demand, and these gentlemen often visited us. Hearing their conversations, and their accounts of the approbation their papers were received with, I was excited to try my hand among them ; but being still a boy, and suspecting that my brother would object to printing anything of mine in his paper if he knew it to be mine, I contrived to disguise my hand, and writing an anonymous paper, I put it in at night under the door of the printing-house. It was found in the morning, and communicated to his writing friends when they called in as usual. They read it, commented on it in my hearing, and I

had the exquisite pleasure of finding it met with their approbation, and that in their different guesses at the author, none were named but men of some character among us for learning and ingenuity. I suppose that I was rather lucky in my judges, and that they were not really so very good ones as I then believed them to be.

Encouraged, however, by this attempt, I wrote and sent in the same way to the press several other pieces that were equally approved; and I kept my secret till all my fund of sense for such performances was exhausted, and then discovered it, when I began to be considered a little more by my brother's acquaintance. That did not quite please him, as he thought it tended to make me too vain. This might be one occasion of the differences that we began to have about this time. Though a brother, he considered himself as my master, and me as his apprentice, and, accordingly, expected the same services from me as he would from another, while I thought he degraded me too much in some he required of me, who from a brother expected more indulgence. Our disputes were often brought before our father, and I fancy I was either generally in the right, or else a better pleader, because the judgment was generally in my favor. But my brother was passionate, and had often beaten me, which I took extremely amiss; and, thinking my apprenticeship very tedious, I was continually wishing for some opportunity of shortening it, which at length offered in a manner unexpected. Perhaps this harsh and tyrannical treat-

ment of me might be a means of impressing me with the aversion to arbitrary power that has stuck to me through my whole life.

One of the pieces in our newspaper on some political point, which I have now forgotten, gave offence to the Assembly. My brother was taken up, censured, and imprisoned for a month, by the speaker's warrant, I suppose, because he would not discover the author. I too was taken up and examined before the council ; but, though I did not give them any satisfaction, they contented themselves with admonishing me, and dismissed me, considering me, perhaps, as an apprentice, who was bound to keep his master's secrets.

During my brother's confinement, which I resented a good deal, notwithstanding our private differences, I had the management of the paper ; and I made bold to give our rulers some rubs in it, which my brother took very kindly, while others began to consider me in an unfavorable light, as a youth that had a turn for libelling and satire. My brother's discharge was accompanied with an order (a very odd one), that "*James Franklin should no longer print the paper called the New England Courant.*"

On a consultation held in our printing-house among his friends, what he should do in this conjuncture, it was proposed to elude the order by changing the name of the paper ; but my brother, seeing inconveniences in this, came to a conclusion as a better way, to let the paper be printed in future under the name of BENJAMIN FRANKLIN ; and to avoid the censure of



the Assembly, that might fall on him as still printing it by his apprentice, he consented that my old indenture should be returned to me, with a discharge on the back of it, to show in case of necessity; and in order to secure to him the benefit of my service, I should sign new indentures for the remainder of my time, which were to be kept private. A very flimsy scheme it was; however, it was immediately executed, and the paper was printed accordingly, under my name for several months.

At length, a fresh difference arising between my brother and me, I took upon me to assert my freedom, presuming that he would not venture to produce the new indentures. It was not fair in me to take this advantage, and this I therefore reckon one of the first errata of my life; but the unfairness of it weighed little with me, when under the impressions of resentment for the blows his passion too often urged him to bestow upon me, though he was otherwise not an ill-natured man: perhaps I was too saucy and provoking.

When he found I would leave him, he took care to prevent my getting employment in any other printing-house of the town, by going round and speaking to every master, who accordingly refused to give me work. I then thought of going to New York, as the nearest place where there was a printer; and I was rather inclined to leave Boston when I reflected that I had already made myself a little obnoxious to the governing party, and from the arbitrary proceedings of the Assembly in my brother's case, it was likely I might, if

I stayed, soon bring myself into scrapes. My friend Collins agreed with the captain of a New York sloop to take me. I sold my books to raise a little money, was taken on board the sloop privately, had a fair wind, and in three days found myself at New York, near three hundred miles from home, at the age of seventeen, without the least recommendation to, or knowledge of any person in the place, and very little money in my pocket.

Conceiving myself a pretty good workman, I offered my service to a printer in the place, old Mr. William Bradford, who had been the first printer in Pennsylvania, but removed thence in consequence of a quarrel with the Governor George Keith. He could give me no employment, having little to do, and hands enough already; but he said, "My son at Philadelphia has lately lost his principal hand, Aquila Rose, by death; if you go thither, I believe he may employ you." Philadelphia was one hundred miles further; I set out, however, in a boat for Amboy, leaving my chest and things to follow me round by sea.

In crossing the bay, we met with a squall that tore our rotten sails to pieces, prevented our getting into the Kill, and drove us upon Long Island. On approaching the island, we found it was in a place where there could be no landing, there being a great surge on the stony beach. So we dropped anchor, and swung out our cable towards the shore. In this manner we lay all night with very little rest; but the wind abating the next day we made a shift to reach Amboy before night.

In the evening I found myself very feverish, and went to bed ; but having read somewhere that cold water drank plentifully was good for a fever, I followed the prescription, and sweat plentifully most of the night. My fever left me, and in the morning, crossing the ferry, I proceeded on my journey on foot, having fifty miles to go to Burlington, where I was told I should find boats that would carry me the rest of the way to Philadelphia.

It rained very hard all the day ; I was thoroughly soaked, and by noon a good deal tired ; so I stopped at a poor inn, where I stayed all night, beginning now to wish I had never left home. I made so miserable a figure, too, that I found, by the questions asked me, I was suspected to be some runaway indentured servant, and in danger of being taken up on that suspicion. However, I proceeded next day, and got in the evening to an inn, within eight or ten miles of Burlington, kept by one Dr. Brown.

At his house I lay that night, and the next morning reached Burlington, but had the mortification to find that the regular boats were gone a little before and no other expected to go before Tuesday, this this being Saturday. However, walking in the evening by the side of the river, a boat came by, which I found was going towards Philadelphia, with several people in her. They took me in, and, as there was no wind, we rowed all the way ; and about midnight, not having yet seen the city, some of the company were confident we must have passed it, and would row no farther ; the

others knew not where we were ; so we put towards the shore, got into a creek, landed near an old fence, with the rails of which we made a fire, the night being cold, in October, and there we remained till daylight. Then one of the company knew the place to be Cooper's Creek, a little above Philadelphia, which we saw as soon as we got out of the creek, and arrived there about eight or nine o'clock on Sunday morning, and landed at Market Street wharf.

I have been the more particular in this description of my journey, and shall be so of my first entry into that city, that you may in your mind compare such unlikely beginnings with the figure I have since made there. I was in my working-dress, my best clothes being coming round by sea. I was dirty from my being so long in the boat. My pockets were stuffed out with shirts and stockings, and I knew no one nor where to look for lodging. Fatigued with walking, rowing, and the want of sleep, I was very hungry ; and my whole stock of cash consisted in a single dollar, and about a shilling in copper coin. The latter I gave to the boatmen for my passage. At first they refused it on account of my having rowed ; but I insisted on their taking it. Man is sometimes more generous when he has little money than when he has plenty, perhaps to prevent his being thought to have but little.

I walked towards the top of the street, gazing about till near Market Street, where I met a boy with bread. I had often made a meal of dry bread, and inquiring where he had bought it, I went immediately to the

baker's he directed me to, Second Street. I asked for biscuits, intending such as we had at Boston ; but that sort, it seems, were not made in Philadelphia. Then I asked for a three-penny loaf, and was told they had none. Not knowing the different prices, I told him to give me three-penny worth of any sort. He gave me, accordingly, three great puffy rolls. I was surprised at the quantity, but took it, and having no room in my pockets, walked off with a roll under each arm, and eating the other. Thus I went up Market Street as far as Fourth Street, passing by the door of Mr. Read, my future wife's father ; when she, standing at the door, saw me, and thought I made, as I certainly did, a most awkward, ridiculous appearance. Then I turned and went down Chestnut Street and part of Walnut Street, eating my roll all the way, and coming round, found myself again at Market Street wharf, near the boat I came in, to which I went for a draught of the river water ; and being filled with one of my rolls, gave the other two to a woman and her child that came down the river in the boat with us, and were waiting to go farther.

Thus refreshed, I walked again up the street, which by this time had many clean-dressed people in it, who were all walking the same way. I joined them, and thereby was led into the great meeting-house of the Quakers near the market. I sat down among them, and after looking round a while and hearing nothing said, being very drowsy through labor and want of rest the preceding night, I fell fast asleep, and continued so

till the meeting broke up, when some one was kind enough to rouse me. This was, therefore, the first house I was in or slept in, in Philadelphia.

I then walked down towards the river, and looking in the faces of every one, I met a young Quaker man, whose countenance pleased me, and, accosting him, requested he would tell me where a stranger could get a lodging. We were then near the sign of the Three Mariners. "Here," said he, "is a house that entertains strangers, but it is not a reputable one; if thee wilt walk with me, I'll show thee a better one." He brought me to the Crooked Billet in Water Street. There I got a dinner; and while I was eating, several questions were asked me, as from my youth and appearance, I was suspected of being a runaway.

After dinner, my host having shown me to a bed, I laid myself on it without undressing, and slept till six in the evening, when I was called to supper, went to bed again very early, and slept soundly till next morning. Then I made myself as neat as I could, and went to Andrew Bradford the printer. I found in the shop the old man his father, whom I had seen at New York, and who, traveling on horseback, had got to Philadelphia before me. He introduced me to his son, who received me civilly, gave me a breakfast, but told me he did not at present want a hand, being lately supplied with one; but there was another printer in town, lately set up, one Keimer, who, perhaps, might employ me; if not, I should be welcome to lodge at his

house, and he would give me a little work to do now and then till fuller business should offer.

The old gentleman said he would go with me to the new printer; and when we found him, "Neighbor," says Bradford, "I have brought to see you a young man of your business; perhaps you may want such a one." He asked me a few questions, put a composing stick in my hand to see how I worked, and then said he would employ me soon, though he had just then nothing for me to do; and taking old Bradford, whom he had never seen before, to be one of the town's people that had a good will for him, entered into a conversation on his present undertaking and prospects; while Bradford, not discovering that he was the other printer's father, on Keimer's saying he expected soon to get the greatest part of the business into his own hands, drew him on by artful questions, and starting little doubts, to explain all his views, what interests he relied on, and in what manner he intended to proceed. I, who stood by and heard all, saw immediately that one of them was a crafty old sophister, and the other a mere novice. Bradford left me with Keimer, who was greatly surprised when I told him who the old man was.

The printing-house, I found, consisted of an old damaged press, and one small, worn-out fount of English types, which he was using himself, composing an Elegy on Aquila Rose, before mentioned, an ingenious young man, of excellent character, much respected in the town, secretary to the Assembly, and a pretty poet. Keimer made verses too, but very indifferently. He

could not be said to write them, for his manner was to compose them in the types directly out of his head. There being no copy, but one pair of cases, and the Elegy requiring all the letter, no one could help him. I endeavored to put his press (which he had not yet used, and of which he understood nothing) into order to be worked with ; and promising to come and print off his Elegy as soon as he should have got it ready, I returned to Bradford's, who gave me a little job to do for the present, and there I lodged and dieted. A few days after, Keimer sent for me to print off the Elegy. And now he had got another pair of cases, and a pamphlet to reprint, on which he set me to work.

These two printers I found poorly qualified for their business. Bradford had not been bred to it, and was very illiterate ; and Keimer, though something of a scholar, was a mere compositor knowing nothing of presswork. He did not like my lodging at Bradford's while I worked with him. He had a house indeed, but without furniture, so he could not lodge me ; but he got me a lodging at Mr. Read's before mentioned, who was the owner of his house ; and my chest of clothes being come by this time, I made rather a more respectable appearance in the eyes of Miss Read than I had done when she first happened to see me eating my roll in the street.

I began now to have some acquaintance among the young people of the town that were lovers of reading, with whom I spent my evenings very pleasantly ; and gained money by my industry and frugality. I lived



very contented, and forgot Boston as much as I could, and did not wish it should be known where I resided except to my friend Collins, who was in the secret, and kept it. At length, an incident happened that occasioned my return home much sooner than I had intended. I had a brother-in-law, Robert Holmes, master of a sloop that traded between Boston and Delaware. He being at Newcastle, forty miles below Philadelphia, and hearing of me, wrote me a letter mentioning the grief of my friends in Boston at my abrupt departure, assuring me of their good-will to me, and that everything would be accommodated to my mind if I would return; to which he entreated me earnestly. I wrote an answer to his letter, thanked him for his advice, but stated my reasons for leaving Boston so fully and in such a light as to convince him that I was not so much in the wrong as he had apprehended.

Sir William Keith, Governor of the Province, was then at Newcastle, and Captain Holmes, happening to be in company with him when my letter came to hand, spoke to him of me, and showed him the letter. The governor read it, and seemed surprised when he was told my age. He said I appeared a young man of promising parts, and therefore should be encouraged; the printers at Philadelphia were wretched ones; and, if I would set up there, he made no doubt I should succeed; for his part, he would procure me the public business, and do me every other service in his power. This my brother-in-law afterwards told me in Boston, but I knew as yet nothing of it; when, one day,

Keimer and I being at work together near the window, we saw the governor and another gentleman (who proved to be Colonel French of Newcastle), finely dressed, come directly across the street to our house, and heard them at the door.

Keimer ran down immediately, thinking it a visit to him; but the governor inquired for me, came up, and with a condescension and politeness I had been quite unused to, made me many compliments, desired to be acquainted with me, blamed me kindly for not having made myself known to him when I first came to the place, and would have me away with him to the tavern, where he was going with Colonel French to taste, as he said, some excellent Madeira. I was not a little surprised, and Keimer stared with astonishment. I went, however, with the governor and Colonel French to a tavern, at the corner of Third Street, and over the Madeira he proposed my setting up my business. He stated the probabilities of my success, and both he and Colonel French assured me I should have their interest and influence in procuring the public business of both governments. As I expressed doubts that my father would assist me in it, Sir William said he would give me a letter to him, in which he would set forth the advantages, and he did not doubt he should determine him to comply. So it was concluded I should return to Boston by the first vessel, with the governor's letter to my father. In the meantime it was to be kept a secret, and I went on working with Keimer as usual. The governor sent for me now and then to dine with

him, which I considered a great honor, as he conversed with me in a most affable, familiar, and friendly manner.

About the end of April, 1724, a little vessel offered for Boston. I took leave of Keimer as going to see my friends. The governor gave me an ample letter, saying many flattering things of me to my father, and strongly recommending the project of my setting up at Philadelphia as a thing that would make my fortune. We struck on a shoal in going down the bay, and sprung a leak ; we had a blustering time at sea, and were obliged to pump almost continually, at which I took my turn. We arrived safe, however, at Boston in about a fortnight. I had been absent seven months, and my friends had heard nothing of me ; for my brother Holmes was not yet returned, and had not written about me. My unexpected appearance surprised the family ; all were, however, very glad to see me, and made me welcome, except my brother. I went to see him at his printing-house. I was better dressed than ever while in his service, having a genteel new suit from head to foot, a watch, and my pockets lined with near five pounds sterling in silver. He received me not very frankly, looked me all over, and turned to his work again.

The journeymen were inquisitive where I had been, what sort of a country it was, and how I liked it. I praised it much, and the happy life I led in it ; expressing strongly my intention of returning to it ; and one of them asking what kind of money we had there, I produced a handful of silver, and spread it before

them, which was a kind of *rare show* they had not been used to, paper being the money of Boston. Then I took an opportunity of letting them see my watch; and, lastly (my brother still grum and sullen), I gave them a dollar to drink, and took my leave. This visit of mine offended him extremely; for, when my mother some time after spoke to him of a reconciliation, and of her wishes to see us on good terms together, and that we might live for the future as brothers, he said I had insulted him in such a manner before his people that he could never forget or forgive it. In this, however, he was mistaken.

My father received the governor's letter with some surprise, but said little of it to me for some time, when Captain Holmes returning, he showed it to him, and asked him if he knew Sir William Keith, and what kind of man he was; adding that he must be of small discretion to think of setting a youth up in business who wanted three years to arrive at man's estate. Holmes said what he could in favor of the project, but my father was decidedly against it, and at last gave a flat denial. He wrote a civil letter to Sir William, thanking him for the patronage he had so kindly offered me, but declining to assist me as yet in setting up, I being, in his opinion, too young to be trusted with the management of an undertaking so important, and for which the preparation was so expensive.

My father, though he did not approve Sir William's proposition, was yet pleased that I had been able to obtain so advantageous a character from a person of such

note where I had resided, and that I had been so industrious and careful as to equip myself so handsomely in so short a time; therefore, seeing no prospect of an accommodation between my brother and me, he gave his consent to my returning again to Philadelphia, advised me to behave respectfully to the people there, endeavor to obtain the general esteem, and avoid lampooning and libelling, to which he thought I had too much inclination; telling me, that by steady industry and prudent parsimony I might save enough by the time I was one-and-twenty to set me up; and that, if came near the matter, he would help me out with the rest. This was all I could obtain, except some small gifts as tokens of his and my mother's love, when I embarked again for New York, now with their approbation and their blessing.

The sloop putting in at Newport, Rhode Island, I visited my brother John. who had been married and settled there some years. He received me very affectionately, for he always loved me. A friend of his, one Vernon, having some money due to him in Pennsylvania, about thirty-five pounds currency, desired I would recover it for him, and keep it till I had his directions what to employ it in. Accordingly he gave me an order to receive it. This business afterwards occasioned me a good deal of uneasiness.

At New York I found my friend Collins, who had arrived there some time before me. We proceeded to Philadelphia. I received in the way Vernon's money, without which we could hardly have finished our jour-

ney. Collins continued lodging and boarding at the same house with me, and at my expense. Knowing I had that money of Vernon's he was continually borrowing of me, still promising repayment as soon as he should be in business. At length he had got so much of it that I was distressed to think what I should do in case of being called on to remit it.

The violation of my trust respecting Vernon's money was one of the first great errata of my life ; and this showed that my father was not much out in his judgment when he considered me too young to manage business. But Sir William, on reading his letter, said he was too prudent, that there was great difference in persons ; and discretion did not always accompany years, nor was youth always without it. " But since he will not set you up, I will do it myself. Give me an inventory of the things necessary to be had from England, and I will send for them. You shall repay me when you are able ; I am resolved to have a good printer here, and I am sure you must succeed." This was spoken with such an appearance of cordiality that I had not the least doubt of his meaning what he said. I had hitherto kept the proposition of my setting up a secret in Philadelphia, and I still kept it. Had it been known that I depended on the governor, probably some friend, that knew him better, would have advised me not to rely on him, as I afterwards heard it as his known character to be liberal of promises which he never meant to keep. Yet, unsolicited as he was by

me, how could I think his generous offers insincere? I believed him one of the best men in the world.

I presented him an inventory of a little printing-house, amounting by my computation to about one hundred pounds sterling. He liked it, but asked me if my being on the spot in England to choose the types, and see that everything was good of the kind, might not be of some advantage. "Then," said he, "when there, you may make acquaintance, and establish correspondences in the book-selling and stationery line." I agreed that this might be advantageous. "Then," says he, "get yourself ready to go with Annis," which was the annual ship, and the only one at that time usually passing between London and Philadelphia. But as it would be some months before Annis sailed, I continued working with Keimer, fretting extremely about the money Collins had got from me, and in great apprehensions of being called upon for it by Vernon; this, however, did not happen for some years after.

I believe I have omitted mentioning that, in my first voyage from Boston, being becalmed off Block Island, our people employed themselves in catching cod, and hauled up a great number. Till then I had stuck to my resolution of eating nothing that had had life, and on this occasion I considered, according to my master Tryon, the taking every fish as a kind of unprovoked murder, since none of them had, or could do us any injury that might justify this massacre. All this seemed very reasonable. But I had formerly been a great lover of fish, and, when this came out of the

frying-pan, it smelt admirably well. I balanced some time between principle and inclination, till recollecting that, when the fish were opened, I saw smaller fish taken out of their stomachs; then thought I, "If you eat one another, I don't see why we mayn't eat you." So I dined upon cod very heartily, and continued to eat as other people, returning only now and then occasionally to a vegetable diet. So convenient a thing it is to be a *reasonable creature*, since it enables one to find or make a reason for everything one has a mind to do.

The governor, seeming to like my company, had me frequently at his house, and his setting me up was always mentioned as a fixed thing. I was to take with me letters recommendatory to a number of his friends, besides the letter of credit to furnish me with the necessary money for purchasing the press, types, paper, etc. For these letters I was appointed to call at different times, when they were to be ready; but a future time was still named. Thus we went on till the ship, whose departure too had been several times postponed, was on the point of sailing. Then, when I called to take my leave and receive the letters, his secretary, Dr. Baird, came out to me and said the governor was extremely busy in writing, but would be down at Newcastle before the ship, and then the letters would be delivered to me.

I quitted Philadelphia in the ship, which anchored at Newcastle. The governor was there; but when I went to his lodging, the secretary came to me from him with



expressions of the greatest regret that he could not then see me, being engaged in business of the utmost importance, but that he would send the letters to me on board, wishing me heartily a good voyage and a speedy return, etc. I returned on board a little puzzled, but still not doubting.

Mr. Andrew Hamilton, a celebrated lawyer of Philadelphia, had taken his passage in the same ship for himself and son, with Mr. Denham, a Quaker merchant, and Messrs. Oniam and Russel, masters of an iron work in Maryland, who had engaged the great cabin; so that a friend of mine, Ralph, and I were forced to take up with a berth in the steerage, and none on board knowing us, we were considered as ordinary persons. But Mr. Hamilton and his son (it was James, since governor) returned from Newcastle to Philadelphia, the father being recalled by a great fee to plead for a seized ship; and, just before we sailed, Colonel French coming on board, and showing me great respect, I was more taken notice of, and, with my friend Ralph, invited by the other gentlemen to come into the cabin, there being now room. Accordingly, we removed thither.

Understanding that Colonel French had brought on board the governor's dispatches, I asked the captain for those letters that were to be under my care. He said all were put into the bag together and he could not then come at them; but, before we landed in England, I should have an opportunity of picking them out; so I was satisfied for the present, and we proceeded on our

voyage. We had a sociable company in the cabin, and lived uncommonly well, having the addition of all Mr. Hamilton's stores, who had laid in plentifully. In this passage Mr. Denham contracted a friendship for me that continued during his life. The voyage was otherwise not a pleasant one, as we had a great deal of bad weather.

When we came into the Channel, the captain kept his word with me, and gave me an opportunity of examining the bag for the governor's letters. I found none upon which my name was put as under my care. I picked out six or seven, that, by the handwriting, I thought might be the promised letters, especially as one of them was directed to Baskett, the king's printer, and another to some stationer. We arrived in London the 24th of December, 1724. I waited upon the stationer, who came first in my way, delivering the letter as from Governor Keith. "I don't know such a person," says he; but, opening the letter, "Oh! this is from Riddlesden. I have lately found him to be a complete rascal, and I will have nothing to do with him, nor receive any letters from him." So, putting the letter into my hand, he turned on his heel and left me to serve some customer. I was surprised to find these were not the governor's letters; and, after recollecting and comparing circumstances, I began to doubt his sincerity. I found my friend Denham, and opened the whole affair to him. He let me into Keith's character; told me there was not the least probability that he had written any letters for me; that no one, who knew him, had the

smallest dependence on him; and he laughed at the notion of the governor's giving me a letter of credit, having, as he said, no credit to give. On my expressing some concern about what I should do, he advised me to endeavor getting some employment in the way of my business.

I immediately got into work at Palmer's, then a famous printing-house, where I continued near a year. I now began to think of getting a little beforehand, and, expecting better work, I left Palmer's to work at Watts's, near Lincoln's Inn Fields, a still greater printing-house. Here I continued all the rest of my stay in London.

At my first admission into this printing-house I took to working at press, imagining I felt a want of the bodily exercise I had been used to in America, where presswork is mixed with composing. I drank only water; the other workmen, near fifty in number, were great drinkers of beer. On occasion, I carried up and down stairs a large form of types in each hand, when others carried but one in both hands. They wondered to see, from this and several instances, that the *Water-American*, as they called me, was *stronger* than themselves, who drank *strong* beer! We had an alehouse boy who attended always in the house to supply the workmen. My companion at the press drank every day a pint before breakfast, a pint at breakfast with his bread and cheese, a pint between breakfast and dinner, a pint at dinner, a pint in the afternoon about six o'clock, and another when he had done his day's work.

I thought it a detestable custom ; but it was necessary, he supposed, to drink *strong* beer, that he might be *strong* to labor. I endeavored to convince him that the bodily strength afforded by beer could only be in proportion to the grain or flower of the barley dissolved in the water of which it was made ; that there was more flour in a pennyworth of bread ; and therefore, if he could eat that with a pint of water, it would give him more strength than a quart of beer. He drank on, however, and had four or five shillings to pay out of his wages every Saturday night for that vile liquor ; an expense I was free from. And thus these poor devils keep themselves always under.

Watts, after some weeks, desiring to have me in the composing-room, I left the pressmen ; a new *bien venu* for drink, being five shillings, was demanded of me by the compositors. I thought it an imposition, as I had paid one to the pressmen ; the master thought so too, and forbade my paying it. I stood out two or three weeks, was accordingly considered as an excommunicate, and had so many little pieces of private malice practised on me, by mixing my sorts, transposing and breaking my matter, etc., etc., if I ever stepped out of the room, and all ascribed to the chapel ghost, which they said ever haunted those not regularly admitted, that, notwithstanding the master's protection, I found myself obliged to comply and pay the money, convinced of the folly of being on ill terms with those one is to live with continually.

I was now on a fair footing with them, and soon acquired considerable influence. I proposed some reasonable alterations in their laws, and carried them against all opposition. From my example, a great part of them left their muddling breakfast of beer, and bread, and cheese, finding they could, with me, be supplied from a neighboring house with a large porringer of hot water-gruel, sprinkled with pepper, crumbed with bread, and a bit of butter in it, for the price of a pint of beer, viz., three half-pence. This was a more comfortable as well as cheaper breakfast, and kept their heads clearer. Those who continued sotting with their beer all day were often, by not paying, out of credit at the alehouse, and used to make interest with me to get beer; their *light*, as they phrased it, *being out*. I watched the pay-table on Saturday night, and collected what I stood engaged for them, having to pay sometimes near thirty shillings a week on their accounts. This, and my being esteemed a pretty good *riggite*, that is, a jocular, verbal satirist, supported my consequence in the society. My constant attendance recommended me to the master; and my uncommon quickness at composing occasioned my being put upon all work of dispatch, which was generally better paid. So I went on now very agreeably.

My lodging in Little Britain being too remote, I found another in Duke Street, opposite to the Romish chapel. It was three pair of stairs backwards, at an Italian warehouse. A widow lady kept the house; she had a daughter, and a maid servant, and a journeyman

who attended the warehouse, but lodged abroad. After sending to inquire my character at the house where I last lodged, she agreed to take me in at the same rate, three shillings and sixpence per week ; cheaper, as she said, from the protection she expected in having a man lodge in the house. She was a widow, an elderly woman ; had been bred a Protestant, being a clergyman's daughter, but was converted to the Catholic religion by her husband, whose memory she much revered ; had lived much among people of distinction, and knew a thousand anecdotes of them as far back as the times of Charles the Second. She was lame in her knees with the gout, and, therefore, seldom stirred out of her room, so sometimes wanted company ; and hers was so highly amusing to me, that I was sure to spend an evening with her whenever she desired it. Our supper was only half an anchovy each, on a very little slice of bread and butter, and half a pint of ale between us ; but the entertainment was in her conversation. My always keeping good hours, and giving little trouble in the family, made her unwilling to part with me ; so that, when I talked of a lodging I had heard of, nearer my business, for two shillings a week, which, intent as I was on saving money, made some difference, she bid me not think of it, for she would abate me two shillings a week for the future ; so I remained with her at one shilling and sixpence as long as I stayed in London.

In a garret of her house there lived a maiden lady of seventy, in the most retired manner, of whom my land-

lady gave me this account: that she was a Roman Catholic, had been sent abroad when young, and lodged in a nunnery with an intent of becoming a nun; but, the country not agreeing with her, she returned to England, where, there being no nunnery, she had vowed to lead the life of a nun, as near as might be done in those circumstances. Accordingly, she had given all her estate to charitable purposes, reserving only twelve pounds a year to live on, and out of this sum she still gave a part in charity, living herself on water-gruel only, and using no fire but to boil it. She had lived many years in that garret, being permitted to remain there gratis by successive Catholic tenants of the house below, as they deemed it a blessing to have her there. A priest visited her to confess her every day. "I asked her," says my landlady, "how she, as she lived, could possibly find so much employment for a confessor?" "Oh," said she, "it is impossible to avoid *vain thoughts*." I was permitted once to visit her. She was cheerful and polite, and conversed pleasantly. The room was clean, but had no other furniture than a mattress, a table with a crucifix and book, a stool which she gave me to sit on, and a picture over the chimney, of Saint Veronica displaying her handkerchief, with the miraculous figure of Christ's bleeding face on it, which she explained to me with great seriousness. She looked pale, but was never sick; and I give it as another instance on how small an income life and health may be supported.

At Watt's printing-house I contracted an acquaintance with an ingenious young man, one Wygate, who, having wealthy relations, had been better educated than most printers; was a tolerable Latinist, spoke French, and loved reading. He proposed to me travelling all over Europe together, supporting ourselves everywhere by working at our business. I was once inclined to it; but, mentioning it to my good friend Mr. Denham, with whom I often spent an hour when I had leisure, he dissuaded me from it, advising me to think only of returning to Pennsylvania, which he was now about to do.

He told me he was about to return to Philadelphia, and should carry over a great quantity of goods in order to open a store there. He proposed to take me over as his clerk, to keep his books, in which he would instruct me, copy his letters, and attend the store. He added that, as soon as I should be acquainted with mercantile business, he would promote me by sending me with a cargo of flour and bread to the West Indies, and procure me commissions from others which would be profitable; and if I managed well, would establish me handsomely. The thing pleased me; for I was grown tired of London, remembered with pleasure the happy months I had spent in Pennsylvania, and wished again to see it; therefore I immediately agreed on the terms of fifty pounds a year, Pennsylvania money; less, indeed, than my then present gettings as a compositor, but affording a better prospect.



I now took leave of printing, as I thought, forever, and was daily employed in my new business, going about with Mr. Denham among the tradesmen to purchase various articles, and see them packed up, delivering messages, calling upon workmen to dispatch, etc.

Thus I spent about eighteen months in London. I had by no means improved my fortune; but I had made some very ingenious acquaintances, whose conversation was of great advantage to me; and I had read considerably. We sailed from Gravesend on the 23d of July, 1726.

We landed in Philadelphia on the 11th of October, where I found sundry alterations. Keith was no longer governor, being superseded by Major Gordon. I met him walking the streets as a common citizen. He seemed a little ashamed at seeing me, and passed without saying anything. Miss Read had married one Rogers, a potter, which was done in my absence. With him, however, she was never happy, and soon parted from him, refusing to cohabit with him or bear his name, it now being said that he had another wife. He was a worthless fellow, though an excellent workman, which was the temptation to her friends. He got into debt, ran away in 1727 or 1728, went to the West Indies, and died there. Keimer had got a better house, a shop well supplied with stationery, plenty of new types, a number of hands, though none good, and seemed to have a great deal of business.

Mr. Denham took a store in Water Street, where we opened our goods; I attended the business diligently, studied accounts, and grew, in a little time, expert at selling. We lodged and boarded together; he counselled me as a father, having a sincere regard for me. I respected and loved him, and we might have gone on together very happily; but in the beginning of February, 1727, when I had just passed my twenty-first year, we both were taken ill. My distemper was a pleurisy, which very nearly carried me off. I suffered a good deal, gave up the point in my own mind, and was at the time rather disappointed when I found myself recovering, regretting, in some degree, that I must now, some time or other, have all that disagreeable work to do over again. I forget what Mr. Denham's distemper was; it held him a long time, and at length carried him off. He left me a small legacy in a nuncupative will as a token of his kindness for me, and he left me once more to the wide world; for the store was taken into the care of his executors, and my employment under him ended.

My brother-in-law, Holmes, being now at Philadelphia, advised my return to my business; and Keimer tempted me, with an offer of large wages by the year, to come and take the management of his printing-house, that he might better attend to his stationer's shop. I had heard a bad character of him in London from his wife and her friends, and was not for having any more to do with him. I wished for employment as a merchant's clerk; but not meeting with any, I closed

again with Keimer. I found in his house these hands: Hugh Meredith, a Welsh Pennsylvanian, thirty years of age, bred to country work; he was honest, sensible, but given to drink. Stephen Potts, a young countryman of full age, bred to the same, of uncommon natural parts, and great wit and humor, but a little idle. These he had agreed with at extreme low wages per week, to be raised a shilling every three months, as they would deserve by improving in their business; and the expectation of these high wages, to come on hereafter, was what he had drawn them in with. Meredith was to work at press, Potts at bookbinding, which he, by agreement, was to teach them, though he knew neither one nor the other. John —, a wild Irishman, brought up to no business, whose service, for four years, Keimer had purchased from the captain of a ship; he, too, was to be made a pressman. George Webb, an Oxford scholar, whose time for four years he had likewise bought, intending him for a compositor, of whom more presently; and David Harry, a country boy, whom he had taken apprentice.

I soon perceived that the intention of engaging me at wages so much higher than he had been used to give was to have these raw, cheap hands formed through me; and as soon as I had instructed them, then being all articulated to him, he should be able to do without me. I went on, however, very cheerfully, put his printing-house in order, which had been in great confusion, and brought his hands by degrees to mind their business and to do it better.

John, the Irishman, soon ran away ; with the rest I began to live very agreeably, for they all respected me the more, as they found Keimer incapable of instructing them, and that from me they learned something daily. My acquaintance with ingenious people in the town increased. We never worked on Saturday, that being Keimer's Sabbath, so I had two days for reading. Keimer himself treated me with great civility and apparent regard, and nothing now made me uneasy but my debt to Vernon, which I was yet unable to pay, being hitherto but a poor economist. He, however, kindly made no demand of it.

Our printing-house often wanted sorts, and there was no letter-foundry in America ; I had seen types cast at James's in London, but without much attention to the manner ; however, I now contrived a mould, and made use of the letters we had as puncheons, struck the matrices in lead, and thus supplied in a pretty tolerable way all deficiencies. I also engraved several things on occasion ; made the ink ; I was warehouseman, and, in short, quite a factotum.

But, however serviceable I might be, I found that my services became every day of less importance, as the other hands improved in their business ; and when Keimer paid a second quarter's wages, he let me know that he felt them too heavy, and thought I should make an abatement. He grew by degrees less civil, put on more the airs of master, frequently found fault, was captious, and seemed ready for an outbreking. I went on, nevertheless, with a good deal of patience, thinking

that his incumbered circumstances were partly the cause. At length a trifle snapped our connections ; for, a great noise happening near the court-house, I put my head out of the window to see what was the matter. Keimer, being in the street, looked up and saw me, called out to me in a loud voice and angry tone to mind my business, adding some reproachful words, that nettled me the more for their publicity, all the neighbors who were looking out on the same occasion being witnesses how I was treated. He came up immediately into the printing-house, continued the quarrel, high words passed on both sides, he gave me the quarter's warning we had stipulated, expressing a wish that he had not been obliged to so long a warning. I told him his wish was unnecessary, for I would leave him that instant ; and so, taking my hat, I walked out of doors, desiring Meredith, whom I saw below, to take care of some things I left, and bring them to my lodgings.

Meredith came accordingly in the evening, when we talked my affair over. He had conceived a great regard for me, and was very unwilling that I should leave the house while he remained in it. He dissuaded me from returning to my native country, which I began to think of ; he reminded me that Keimer was in debt for all he possessed ; that his creditors began to be uneasy ; that he kept his shop miserably, sold often without a profit for ready money, and often trusted without keeping accounts ; that he must therefore fail, which would make a vacancy I might profit of. I objected my want of money. He then let me know that his father had a

high opinion of me, and from some discourse that had passed between them, he was sure would advance money to set us up, if I would enter into partnership with him. "My time," says he, "will be out with Keimer in the spring; by that time we may have our press and types in from London. I am sensible I am no workman; if you like it, your skill in the business shall be set against the stock I furnish, and we will share the profits equally."

The proposal was agreeable to me, and I consented. His father was in town and approved of it; the more as he said I had great influence with his son, had prevailed on him to abstain long from dram-drinking, and he hoped might break him of that wretched habit entirely, when we came to be so closely connected. I gave an inventory to the father who carried it to a merchant; the things were sent for, the secret was to be kept till they should arrive, and in the meantime I was to get work, if I could, at the other printing-house. But I found no vacancy there, and so remained idle a few days, when Keimer, on a prospect of being employed to print some paper money in New Jersey, which would require cuts and various types that I only could supply, and apprehending Bradford might engage me and get the job from him, sent me a very civil message, that old friends should not part for a few words, the effect of sudden passion, and wishing me to return. Meredith persuaded me to comply, as it would give more opportunity for his improvement under my daily instructions; so I returned, and we went on more smoothly than for

some time before. The New Jersey job was obtained, I contrived a copper-plate press for it, the first that had been seen in the country; I cut several ornaments and checks for the bills. We went together to Burlington, where I executed the whole to satisfaction; and he received so large a sum for the work as to be enabled thereby to keep himself longer from ruin.

At Burlington I made acquaintance with many principal people of the province. Several of them had been appointed by the Assembly a committee to attend the press, and take care that no more bills were printed than the law directed. They were, therefore, by turns, constantly with us, and generally he who attended brought with him a friend or two for company. My mind having been much more improved by reading than Keimer's, I suppose it was for that reason my conversation seemed to be more valued. They had me to their houses, introduced me to their friends, and showed me much civility; while he, though the master, was a little neglected. In truth, he was an odd creature; ignorant of common life, fond of rudely opposing received opinions, slovenly to extreme dirtiness, enthusiastic in some points of religion, and a little knavish withal.

We continued there near three months; and by that time I could reckon among my acquired friends, Judge Allen, Samuel Bustill, the secretary of the province, Isaac Pearson, Joseph Cooper, and several of the Smiths, members of Assembly, and Isaac Decow, the surveyor-general. The latter was a shrewd, sagacious old man, who told me that he began for himself, when young, by

wheeling clay for the brickmakers, learned to write after he was of age, carried the chain for surveyors, who taught him surveying, and he had now by his industry acquired a good estate; and said he, "I foresee that you will soon work this man out of his business, and make a fortune in it at Philadelphia." He had not then the least intimation of my intention to set up there or anywhere. These friends were afterwards of great use to me, as I occasionally was to some of them. They all continued their regard for me as long as they lived.

We had not been long returned to Philadelphia before the new types arrived from London. We settled with Keimer, and left him by his consent before he heard of it. We found a house to let near the market, and took it. To lessen the rent, which was then but twenty-four pounds a year, though I have since known it to let for seventy, we took in Thomas Godfrey, a glazier, and his family, who were to pay a considerable part of it to us, and we to board with them. We had scarce opened our letters and put our press in order, before George House, an acquaintance of mine, brought a countryman to us, whom he had met in the street inquiring for a printer. All our cash was now expended in the variety of particulars we had been obliged to procure, and this countryman's five shillings, being our first-fruits, and coming so seasonably, gave me more pleasure than any crown I have since earned; and the gratitude I felt toward House has made me often more ready than perhaps I otherwise should have been to assist young beginners.



There are croakers in every country, always boding its ruin. Such a one then lived in Philadelphia; a person of note, an elderly man, with a wise look and a very grave manner of speaking; his name was Samuel Mickle. This gentleman, a stranger to me, stopped me one day at my door, and asked me if I was the young man who had lately opened a new printing-house. Being answered in the affirmative, he said he was sorry for me, because it was an expensive undertaking, and the expense would be lost; for Philadelphia was a sinking place, the people already half bankrupts, or near being so; all the appearances to the contrary, such as new buildings and the rise of rents, being to his certain knowledge fallacious; for they were, in fact, among the things that would soon ruin us. And he gave me such a detail of misfortunes now existing, or that were soon to exist, that he left me half melancholy. Had I known him before I engaged in this business, probably I never should have done it. This person continued to live in this decaying place, and to declaim in the same strain, refusing for many years to buy a house there, because all was going to destruction; and at last I had the pleasure of seeing him give five times as much for one as he might have bought it for when he first began croaking.

I should have mentioned before, that in the autumn of the preceding year, I had formed most of my ingenious acquaintance into a club for mutual improvement, which we called the JUNTO; we met on Friday evenings. The rules that I drew up required that every

member, in his turn, should produce one or more queries on any point of Morals, Politics, or Natural Philosophy, to be discussed by the company ; and once in three months produce and read an essay of his own writing, on any subject he pleased. Our debates were to be under the direction of a president, and to be conducted in the sincere spirit of inquiry after truth, without fondness for dispute, or desire of victory ; and to prevent warmth, all expressions of positiveness in opinions, or direct contradiction, were after some time made contraband, and prohibited under small pecuniary penalties.

The first members were Joseph Breintnal, a copier of deeds for the scriveners, a good-natured, friendly, middle-aged man, a great lover of poetry, reading all he could meet with, and writing some that was tolerable ; very ingenious in many little knicknackeries, and of sensible conversation.

Thomas Godfrey, a self-taught mathematician, great in his way, and afterward inventor of what is now called Hadley's Quadrant. But he knew little out of his way, and was not a pleasing companion ; as, like most great mathematicians I have met with, he expected universal precision in everything said, or was forever denying or distinguishing upon trifles, to the disturbance of all conversation. He soon left us.

Nicholas Scull, a surveyor, afterward surveyor-general, who loved books, and sometimes made a few verses.

William Parsons, bred a shoemaker, but, loving reading, had acquired a considerable share of mathematics,

which he first studied with a view to astrology, and afterwards laughed at it. He also became surveyor-general.

William Maugridge, a joiner, a most exquisite mechanic, and a solid, sensible man.

Hugh Meredith, Stephen Potts, and George Webb I have characterized before.

Robert Grace, a young gentleman of some fortune, generous, lively, and witty; a lover of punning and of his friends.

And William Coleman, then a merchant's clerk, about my age, who had the coolest, clearest head, the best heart, and the exactest morals of almost any man I ever met with. He became afterwards a merchant of great note, and one of our provincial judges. Our friendship continued without interruption to his death, upward of forty years; and the club continued almost as long, and was the best school of philosophy, morality, and politics that then existed in the province; for our queries, which were read the week preceding their discussion, put us upon reading with attention upon the several subjects, that we might speak more to the purpose; and here, too, we acquired better habits of conversation, everything being studied in our rules which might prevent our disgusting each other. Hence the long continuance of the club, which I shall have frequent occasion to speak further of hereafter.

But my giving this account of it here is to show something of the interest I had, every one of these exerting themselves in recommending business to us. Breintnal

particularly procured us from the Quakers the printing of forty sheets of their history, the rest being to be done by Keimer; and upon these we worked exceedingly hard, for the price was low. It was a folio, pro patria size, in pica, with long primer notes. I composed a sheet a day, and Meredith worked it off at press; it was often eleven at night, and sometimes later, before I had finished my distribution for the next day's work, for the little jobs sent in by our other friends now and then put us back. But so determined I was to continue doing a sheet a day of the folio, that one night, when, having imposed my forms, I thought my day's work over, one of them by accident was broken, and two pages reduced to pi, I immediately distributed and composed it over again before I went to bed; and this industry, visible to our neighbors, began to give us character and credit; particularly, I was told, that mention being made of the new printing-office at the merchant's Every-night club, the general opinion was that it must fail, there being already two printers in the place, Keimer and Bradford; but Dr. Baird gave a contrary opinion: "For the industry of that Franklin," says he; "is superior to anything I ever saw of the kind; I see him still at work when I go home from club, and he is at work again before his neighbors are out of bed." This struck the rest, and we soon after had offers from one of them to supply us with stationery; but as yet we did not choose to engage in shop business.

I mention this industry more particularly and the more freely, though it seems to be talking in my own

praise, that those of my posterity who shall read it may know the use of that virtue, when they see its effects in my favor throughout this relation.

George Webb, who had found a female friend that lent him wherewith to purchase his time of Keimer, now came to offer himself as a journeyman to us. We could not then employ him ; but I foolishly let him know as a secret that I soon intended to begin a newspaper, and might then have work for him. My hopes of success, as I told him, were founded on this, that the then only newspaper, printed by Bradford, was a paltry thing, wretchedly managed, no way entertaining, and yet was profitable to him ; I therefore freely thought a good paper would scarcely fail of good encouragement. I requested Webb not to mention it ; but he told it to Keimer, who immediately, to be beforehand with me, published proposals for one himself, on which Webb was to be employed. I was vexed at this ; and to counteract them, not being able to commence our paper, I wrote several amusing pieces for Bradford's paper, under the title of the BUSY BODY, which Breintnal continued some months. By this means the attention of the public was fixed on that paper, and Keimer's proposals, which we burlesqued and ridiculed, were disregarded. He began his paper, however, and, after carrying it on three quarters of a year, with at most only ninety subscribers, he offered it to me for a trifle ; and I, having been ready some time to go on with it, took it in hand directly ; and it proved in a few years extremely profitable to me.

I perceive that I am apt to speak in the singular number, though our partnership still continued ; the reason may be that, in fact, the whole management of the business lay upon me. Meredith was no compositor, a poor pressman, and seldom sober. My friends lamented my connection with him, but I was to make the best of it.

Our first papers made quite a different appearance from any before in the province ; a better type, and better printed ; and some remarks of my writing, on the dispute then going on between Governor Burnet and the Massachusetts Assembly, struck the principal people, occasioned the paper and the manager of it to be much talked of, and in a few weeks brought them all to be our subscribers.

Their example was followed by many, and our number went on growing continually. This was one of the first good effects of my having learned a little to scribble ; another was, that the leading men, seeing a newspaper now in the hands of those who could also handle a pen, thought it convenient to oblige and encourage me. Bradford still printed the votes, and laws, and other public business. He had printed an address of the House to the governor in a coarse, blundering manner ; we reprinted it elegantly and correctly, and sent one to every member. They were sensible of the difference : it strengthened the hands of our friends in the House, and they voted us their printers for the year ensuing.

Among my friends in the House I must not forget Mr. Hamilton, before mentioned, who was then returned from England, and had a seat in it. He interested himself for me strongly in that instance, as he did in many others afterward, continuing his patronage till his death.

Mr. Vernon, about this time, put me in mind of the debt I owed him, but did not press me. I wrote him an ingenuous letter of acknowledgment, craving his forbearance a little longer, which he allowed me. As soon as I was able, I paid the principal with interest, and many thanks; so that erratum was in some degree corrected.

But now another difficulty came upon me which I had never the least reason to expect. Mr. Meredith's father, who was to have paid for our printing-house, according to the expectations given me, was able to advance only one hundred pounds currency, which had been paid; and a hundred more was due to the merchant, who grew impatient, and sued us all. We gave bail, but saw that, if the money could not be raised in time, the suit must soon come to a judgment and execution, and our hopeful prospects must, with us, be ruined, as the press and letters must be sold for payment, perhaps at half price.

In this distress two true friends, whose kindress I have never forgotten, nor ever shall forget while I can remember anything, came to me separately, unknown to each other, and, without any application from me, offered each of them to advance me all the money that should be necessary to enable me to take the whole busi-

ness upon myself, if that should be practicable ; but they did not like my continuing the partnership with Meredith, who, as they said, was often seen drunk in the street, and playing at low games in ale-houses, much to our discredit. These two friends were William Coleman and Robert Grace. I told them I could not propose a separation while any prospect remained of the Merediths' fulfilling their part of our agreement, because I thought myself under great obligations to them for what they had done, and would do if they could ; but, if they finally failed in their performance, and our partnership must be dissolved, I should then think myself at liberty to accept the assistance of my friends.

Thus the matter rested for some time, when I said to my partner, "Perhaps your father is dissatisfied at the part you have undertaken in this affair of ours, and is unwilling to advance for you and me what he would for you. If that is the case, tell me, and I will resign the whole to you, and go about my business." "No," said he, "my father has really been disappointed, and is really unable ; and I am unwilling to distress him further. I see this is a business I am not fit for. I was bred a farmer, and it was a folly in me to come to town, and put myself, at thirty years of age, an apprentice to learn a new trade. Many of our Welsh people are going to settle in North Carolina, where land is cheap. I am inclined to go with them, and follow my old employment. You may find friends to assist you. If you will take the debts of the company upon you, return to



my father the hundred pounds he has advanced, pay my little personal debts, and give me thirty pounds and a new saddle, I will relinquish the partnership, and leave the whole in your hands." I agreed to this proposal; it was drawn up in writing, signed, and sealed immediately. I gave him what he demanded, and he went soon after to Carolina, whence he sent me next year two long letters, containing the best account that had been given of that country, the climate, the soil and husbandry, for in those matters he was very judicious. I printed them in the papers, and they gave great satisfaction to the public.

As soon as he was gone, I recurred to my two friends; and because I would not give an unkind preference to either, I took half of what each had offered and I wanted of one, and half of the other; paid off the company's debts, and went on with the business in my own name, advertising that the partnership was dissolved. I think this was in or about the year 1729.

About this time there was a cry among the people for more paper money, only fifteen thousand pounds being extant in the province, and that soon to be sunk. The wealthy inhabitants opposed any addition, being against all paper currency, from an apprehension that it would depreciate, as it had done in New England, to the injury of all creditors. We had discussed this point in our Junto, where I was on the side of an addition, being persuaded that the first small sum struck in 1723 had done much good by increasing the trade, employment, and number of inhabitants in the province, since I now

saw all the old houses inhabited, and many new ones building ; whereas I remembered well that when I first walked about the streets of Philadelphia, eating my roll, I saw most of the houses in Walnut Street, between Second and Front streets, with bills on their doors, "To be let ;" and many likewise in Chestnut Street and other streets, which made me think the inhabitants of the city were deserting it one after another.

Our debates possessed me so fully of the subject that I wrote and printed an anonymous pamphlet on it, entitled "*The Nature and Necessity of a Paper Currency.*" It was well received by the common people in general ; but the rich men disliked it, for it increased and strengthened the clamor for more money, but they happening to have no writers among them that were able to answer it, their opposition slackened, and the point was carried by a majority in the House. My friends there, who conceived I had been of some service, thought fit to reward me by employing me in printing the money ; a very profitable job and a great help to me. This was another advantage gained by my being able to write.

The utility of this currency became by time and experience so evident that the principles upon which it was founded were never afterwards much disputed ; so that it grew soon to fifty-five thousand pounds, and in 1739 to eighty thousand pounds, trade, building, and inhabitants all the while increasing, though I now think there are limits beyond which the quantity may be hurtful.

I soon after obtained, through my friend Hamilton, the printing of the Newcastle paper money, another profitable job as I then thought it ; small things appearing great to those in small circumstances ; and these, to me, were really great advantages, as they were great encouragements. Mr. Hamilton procured for me, also, the printing of the laws and votes of that government, which continued in my hands as long as I followed the business.

I now opened a little stationer's shop. I had in it blanks of all sorts, the correctest that ever appeared among us, being assisted in that by my friend Breintnal. I had also paper, parchment, chapmen's books, etc. One Whitemash, a compositor I had known in London, an excellent workman, now came to me, and worked with me constantly and diligently ; and I took an apprentice, the son of Aquila Rose.

I began now gradually to pay off the debt I was under for the printing-house. In order to secure my credit and character as a tradesman, I took care not only to be in *reality* industrious and frugal, but to avoid all appearances to the contrary. I dressed plain ; I was seen at no places of idle diversion. I never went out a fishing or shooting ; a book, indeed, sometimes debauched me from my work, but that was seldom, was private and gave no scandal ; and, to show that I was not above my business, I sometimes brought home the paper I purchased at the stores through the streets on a wheelbarrow. Thus being esteemed an industrious, thriving young man, and paying duly for what I bought, the

merchants who imported stationery solicited my custom ; others proposed supplying me with books, and I went on prosperously. In the meantime, Keimer's credit and business declining daily, he was at last forced to sell his printing-house to satisfy his creditors.

A friendly correspondence as neighbors had continued between me and Mrs. Read's family, who all had a regard for me from the time of my first lodging in their house. I was often invited there and consulted in their affairs, wherein I sometimes was of service. I pitied poor Miss Read's unfortunate situation, who was generally dejected, seldom cheerful, and avoided company. Our mutual affection was revived, but there were now great objections to our union. That match\* was indeed looked upon as invalid, a preceding wife being said to be living in England ; but this could not easily be proved, because of the distance, etc. ; and though there was a report of his death, it was not certain. Then, though it should be true, he had left many debts, which his successor might be called upon to pay. We ventured, however, over all these difficulties, and I took her to wife, September 1, 1730. None of the inconveniences happened that we had apprehended ; she proved a good and faithful helpmate, assisted me much by attending to the shop ; we throve together, and ever mutually endeavored to make each other happy.

About this time, our club meeting, not at a tavern, but in a little room of Mr. Grace's, set apart for that

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\* That is, the match between Miss Read and Rogers.

purpose, a proposition was made by me that, since our books were often referred to in our disquisitions upon the queries, it might be convenient to us to have them all together where we met, that upon occasion they might be consulted ; and by thus clubbing our books to a common library, we should, while we liked to keep them together, have each of us the advantage of using the books of all the other members, which would be nearly as beneficial as if each owned the whole. It was liked and agreed to, and we filled one end of the room with such books as we could best spare. The number was not so great as we expected ; and though they had been of great use, yet some inconveniences occurring for want of due care of them, the collection, after about a year, was separated, and each took his books home again.

And now I set on foot my first project of a public nature, that for a subscription library. I drew up the proposals, got them put into form by our great scrivener, Brockden, and by the help of my friends in the Junto, procured fifty subscribers of forty shillings each to begin with, and ten shillings a year for fifty years, the term our company was to continue. We afterwards obtained a charter, the company being increased to one hundred ; this was the mother of all the North American subscription libraries, now so numerous. It is become a great thing itself, and continually increasing. These libraries have improved the general conversation of the Americans, made the common tradesmen and farmers as intelligent as most gentlemen from other countries, and

perhaps have contributed in some degree to the stand so generally made throughout the colonies in defence of their privileges.

The objections and reluctances I met with in soliciting subscriptions made me soon feel the impropriety of presenting one's self as the proposer of any useful project, that might be supposed to raise one's reputation in the smallest degree above that of one's neighbors, when one has need of their assistance to accomplish that project. I therefore put myself as much as I could out of sight, and stated it as a scheme of a *number of friends*, who had requested me to go about and propose it to such as they thought lovers of reading. In this way my affair went on more smoothly, and I ever after practised it on such occasions; and from my frequent successes can heartily recommend it. The present little sacrifice of your vanity will afterwards be amply repaid. If it remains a while uncertain to whom the merit belongs, some one more vain than yourself will be encouraged to claim it, and then even envy will be disposed to do you justice by plucking those assumed feathers, and restoring them to their right owner.

This library afforded me the means of improvement by constant study, for which I set apart an hour or two each day, and thus repaired in some degree the loss of the learned education my father once intended for me. Reading was the only amusement I allowed myself. I spent no time in taverns, games, or frolics of any kind; and my industry in my business continued as indefatigable as it was necessary. I was indebted for my

printing-house ; I had a young family coming on to be educated, and I had two compositors to contend with for business, who were established in the place before me. My circumstances, however, grew daily easier. My original habits of frugality continuing, and my father having, among his instructions to me when a boy, frequently repeated a proverb of Solomon, "*Seest thou a man diligent in his calling, he shall stand before kings, he shall not stand before mean men,*" I from thence considered industry as a means of obtaining wealth and distinction, which encouraged me, though I did not think that I should ever literally *stand before kings*, which, however, has since happened ; for I have stood before *five*, and even had the honor of sitting down with one, the King of Denmark, to dinner.

We have an English proverb that says, "*He that would thrive, must ask his wife.*" It was lucky for me that I had one as much disposed to industry and frugality as myself. She assisted me cheerfully in my business, folding and stitching pamphlets, tending shop, purchasing old linen rags for the paper makers, etc. We kept no idle servants, our table was plain and simple, our furniture of the cheapest. For instance, my breakfast was a long time bread and milk (no tea), and I ate it out of a twopenny earthen porringer, with a pewter spoon. But mark how luxury will enter families, and make a progress, in spite of principle : being called one morning to breakfast, I found it in a China bowl, with a spoon of silver ! They had been bought for me without my knowledge by my wife, and had cost her the

enormous sum of three-and-twenty shillings, for which she had no other excuse or apology to make, but that she thought *her* husband deserved a silver spoon and China bowl as well as any of his neighbors. This was the first appearance of plate and China in our house, which afterward, in a course of years, as our wealth increased, augmented gradually to several hundred pounds in value.

It was about this time I conceived the bold and arduous project of arriving at moral perfection. I wished to live without committing any fault at any time, and conquer all that either natural inclination, custom, or company might lead me into. As I knew, or thought I knew, what was right and wrong, I did not see why I might not *always* do the one and avoid the other. But I soon found I had undertaken a task of more difficulty than I had imagined. While my attention was taken up in guarding against one fault, I was often surprised by another; habit took the advantage of inattention; inclination was sometimes too strong for reason. I concluded, at length, that the mere speculative conviction that it was our interest to be completely virtuous was not sufficient to prevent our slipping; and that the contrary habits must be broken, and good ones acquired and established, before we can have any dependence on a steady, uniform rectitude of conduct. For this purpose I therefore contrived the following method.

In the various enumerations of the moral virtues I had met with in my reading, I found the catalogue more or less numerous, as different writers included more or



fewer ideas under the same name. Temperance, for example, was by some confined to eating and drinking, while by others it was extended to mean the moderating every other pleasure, appetite, inclination, or passion, bodily or mental, even to our avarice and ambition. I proposed to myself, for the sake of clearness, to use rather more names, with fewer ideas annexed to each, than a few names with more ideas; and I included under thirteen names of virtues all that at that time occurred to me as necessary or desirable, and annexed to each a short precept, which fully expressed the extent I gave to its meaning.

These names of virtues, with their precepts were: —

1.—TEMPERANCE. Eat not to dullness; drink not to elevation.

2.—SILENCE. Speak not but what may benefit others or yourself; avoid trifling conversation.

3.—ORDER. Let all your things have their places; let each part of your business have its time.

4.—RESOLUTION. Resolve to perform what you ought; perform without fail what you resolve.

5.—FRUGALITY. Make no expense but to do good to others or yourself; that is, waste nothing.

6.—INDUSTRY. Lose no time; be always employed in something useful; cut off all unnecessary actions.

7.—SINCERITY. Use no hurtful deceit; think innocently and justly; and, if you speak, speak accordingly.

8.—JUSTICE. Wrong none by doing injuries, or omitting the benefits that are your duty.

9.—MODERATION. Avoid extremes; forbear resenting injuries so much as you think they deserve.

10.—CLEANLINESS. Tolerate no uncleanness in body, clothes, or habitation.

11.—TRANQUILLITY. Be not disturbed at trifles, or at accidents common or unavoidable.

12.—CHASTITY.

13.—HUMILITY. Imitate Jesus and Socrates.

My intention being to acquire the *habitude* of all these virtues, I judged it would be well not to distract my attention by attempting the whole at once, but to fix it on *one* of them at a time; and, when I should be master of that, then to proceed to another, and so on, till I should have gone through the thirteen; and as the previous acquisition of some might facilitate the acquisition of certain others, I arranged them with that view, as they stand above.

I made a little book, in which I allotted a page for each of the virtues. I ruled each page with red ink, so as to have seven columns, one for each day of the week, marking each column with a letter for the day. I crossed these columns with thirteen red lines, marking the beginning of each line with the first letter of one of the virtues, on which line, and in its proper column, I might mark, by a little black spot, every fault I found upon examination to have been committed respecting that virtue upon that day.

I entered upon the execution of this plan for self-examination, and continued it with occasional intermissions for some time. I was surprised to find myself

so much fuller of faults than I had imagined ; but I had the satisfaction of seeing them diminish. Something, however, that pretended to be reason, was every now and then suggesting to me that such extreme nicety as I exacted of myself might be a kind of foppery in morals, which, if it were known, would make me ridiculous ; that a perfect character might be attended with the inconvenience of being envied and hated ; and that a benevolent man should allow a few faults in himself, to keep his friends in countenance.

In truth, I found myself incorrigible with respect to Order ; and now I am grown old, and my memory bad, I feel very sensibly the want of it. But, on the whole, though I never arrived at the perfection I had been so ambitious of obtaining, but fell far short of it, yet I was, by the endeavor, a better and a happier man than I otherwise should have been if I had not attempted it ; as those who aim at perfect writing by imitating the engraved copies, though they never reach the wished-for excellence of those copies, their hand is mended by the endeavor, and is tolerable while it continues fair and legible.

It may be well my posterity should be informed that to this little artifice, with the blessing of God, their ancestor owed the constant felicity of his life, down to his seventy-ninth year, in which this is written. What reverses may attend the remainder is in the hand of Providence ; but, if they arrive, the reflection on past happiness enjoyed ought to help his bearing them with more resignation. To *Temperance* he ascribes his long-

continued health, and what is still left to him of a good constitution ; to *Industry* and *Frugality*, the early easiness of his circumstances and acquisition of his fortune, with all that knowledge that enabled him to be a useful citizen, and obtained for him some degree of reputation among the learned ; to *Sincerity* and *Justice*, the confidence of his country, and the honorable employs it conferred upon him ; and to the joint influence of the whole mass of the virtues, even in the imperfect state he was able to acquire them, all that evenness of temper, and that cheerfulness in conversation, which makes his company still sought for, and agreeable even to his young acquaintance. I hope, therefore, that some of my descendants may follow the example and reap the benefit.

My list of virtues contained at first but twelve ; but a Quaker friend having kindly informed me that I was generally thought proud ; that my pride showed itself frequently in conversation ; that I was not content with being in the right when discussing any point, but was overbearing, and rather insolent, of which he convinced me by mentioning several instances ; I determined endeavoring to cure myself, if I could, of this vice or folly among the rest, and I added *Humility* to my list, giving an extensive meaning to the word.

I cannot boast of much success in acquiring the *reality* of this virtue, but I had a good deal with regard to the *appearance* of it. I made it a rule to forbear all direct contradiction to the sentiments of others, and all positive assertion of my own. I even forbid myself,

agreeably to the old laws of our Junto, the use of every word or expression in the language that imported a fixed opinion, such as *certainly*, *undoubtedly*, etc., and I adopted, instead of them, *I conceive*, *I apprehend*, or *I imagine* a thing to be so or so ; or it *so appears to me at present*. When another asserted something that I thought an error, I denied myself the pleasure of contradicting him abruptly, and of showing immediately some absurdity in his proposition ; and in answering I began by observing that in certain cases or circumstances his opinion would be right, but in the present case there *appeared* or *seemed* to me some difference, etc. I soon found the advantage of this change in my manner ; the conversations I engaged in went on more pleasantly. The modest way in which I proposed my opinions procured them a readier reception and less contradiction ; I had less mortification when I was found to be in the wrong, and I more easily prevailed with others to give up their mistakes and join with me when I happened to be in the right.

And this mode, which I at first put on with some violence to natural inclination, became at length so easy, and so habitual to me, that perhaps for the last fifty years no one has ever heard a dogmatical expression escape me. And to this habit (after my character of integrity) I think it principally owing that I had early so much weight with my fellow-citizens when I proposed new institutions, or alterations in the old, and so much influence in public councils when I became a member ; for I was but a bad speaker, never eloquent, subject to

much hesitation in my choice of words, hardly correct in language, and yet I generally carried my points.

In reality, there is, perhaps, no one of our natural passions so hard to subdue as *pride*. Disguise it, struggle with it, stifle it, mortify it as much as one pleases, it is still alive, and will every now and then peep out and show itself; you will see it, perhaps, often in this history; for, even if I could conceive that I had completely overcome it, I should probably be proud of my humility.

Having mentioned *a great and extensive project* which I had conceived, it seems proper that some account should be here given of that project and its object. Its first rise in my mind appears in the following little paper, accidentally preserved, viz. : —

*Observations* on my reading history, in Library, May 19th, 1731.

“That the great affairs of the world, the wars, revolutions, etc., are carried on and effected by parties.

“That the view of these parties is their present general interest, or what they take to be such.

“That the different views of these different parties occasion all confusion.

“That while a party is carrying on a general design, each man has his particular private interest in view.

“That as soon as a party has gained its general point, each member becomes intent upon his particular interest; which, thwarting others, breaks that party into divisions, and occasions more confusion.

“That few in public affairs act from a mere view of the good of their country, whatever they may pretend ; and, though their actings bring real good to their country, yet men primarily considered that their own and their country’s interest were united, and did not act from a principle of benevolence.

“That fewer still, in public affairs, act with a view to the good of mankind.

“There seems to me at present to be great occasion for raising a United Party for Virtue, by forming the virtuous and good men of all nations into a regular body, to be governed by suitable, good, and wise rules, which good and wise men may probably be more unanimous in their obedience to, than common people are to common laws.

“I at present think that whoever attempts this aright, and is well qualified, cannot fail of pleasing God, and of meeting with success.”

Revolving this project in my mind, as to be undertaken hereafter, when my circumstances should afford me the necessary leisure, I put down from time to time, on pieces of paper, such thoughts as occurred to me respecting it. Most of these are lost ; but I find one purporting to be the substance of an intended creed, containing, as I thought, the essentials of every known religion, and being free of everything that might shock the professors of any religion. It is expressed in these words, viz. : —

“That there is one God, who made all things.

“That He governs the world by his providence.

“That He ought to be worshipped by adoration, prayer, and thanksgiving.

“But that the most acceptable service of God is doing good to man.

“That the soul is immortal.

“And that God will certainly reward virtue and punish vice, either here or hereafter.”

My ideas at that time were that the sect should be begun and spread at first among young and single men only ; that each person to be initiated should not only declare his assent to such creed, but should have exercised himself with the thirteen weeks' examination and practice of the virtues, as in the before-mentioned model ; that the existence of such a society should be kept a secret, till it was become considerable, to prevent solicitations for the admission of improper persons, but that the members should each of them search among his acquaintance for ingenuous, well-disposed youths, to whom, with prudent caution, the scheme should be gradually communicated ; that the members should engage to afford their advice, assistance, and support to each other in promoting one another's interests, business, and advancement in life ; that, for distinction, we should be called *The Society of the Free and Easy* : free, as being, by the general practice and habit of the virtues, free from the dominion of vice ; and particularly by the practice of industry and frugality, free from debt, which exposes a man to confinement, and a species of slavery to his creditors.



This is as much as I can now recollect of the project, except that I communicated it in part to two young men, who adopted it with some enthusiasm; but my then narrow circumstances, and the necessity I was under of sticking close to my business, occasioned my postponing the further prosecution of it at that time; and my multifarious occupations, public and private, induced me to continue postponing, so that it has been omitted till I have no longer strength or activity left sufficient for such an enterprise; though I am still of opinion that it was a practicable scheme, and might have been very useful, by forming a great number of good citizens; and I was not discouraged by the seeming magnitude of the undertaking, as I have always thought that one man of tolerable abilities may work great changes, and accomplish great affairs among mankind, if he first forms a good plan, and, cutting off all amusements or other employments that would divert his attention, makes the execution of that same plan his sole study and business.

In 1732 I first published my Almanack, under the name of *Richard Saunders*; it was continued by me about twenty-five years, commonly called *Poor Richard's Almanac*. I endeavored to make it both entertaining and useful; and it accordingly came to be in such demand, that I reaped considerable profit from it, vending annually near ten thousand. And observing that it was generally read, scarce any neighborhood in the province being without it, I considered it as a proper vehicle for conveying instruction among the common

people, who bought scarcely any other books ; I therefore filled all the little spaces that occurred between the remarkable days in the calendar with proverbial sentences, chiefly such as inculcated industry and frugality as the means of procuring wealth, and thereby securing virtue ; it being more difficult for a man in want to act always honestly, as, to use here one of those proverbs, *it is hard for an empty sack to stand upright.*

These proverbs, which contained the wisdom of many ages and nations, I assembled and formed into a connected discourse prefixed to the Almanack of 1757, as the harangue of a wise old man to the people attending an auction. The bringing all these scattered counsels thus into a focus enabled them to make greater impression. The piece, being universally approved, was copied in all the newspapers of the Continent ; reprinted in Britain on a large sheet of paper to be stuck up in houses ; two translations were made of it in France, and great numbers bought by the clergy and gentry, to distribute gratis among their poor parishioners and tenants. In Pennsylvania, as it discouraged useless expense in foreign superfluities, some thought it had its share of influence in producing that growing plenty of money which was observable for several years after its publication.

I considered my newspaper, also, as another means of communicating instruction, and in that view frequently reprinted in it extracts from the Spectator, and other moral writers ; and sometimes published little pieces of my own, which had been first composed for reading in

our Junto. Of these are a Socratic dialogue, tending to prove that, whatever might be his parts and abilities, a vicious man could not properly be called a man of sense; and a discourse on self-denial, showing that virtue was not secure till its practice became a *habitude*, and was free from the opposition of contrary inclinations. These may be found in the papers about the beginning of 1735.

In the conduct of my newspaper, I carefully excluded all libelling and personal abuse, which is of late years become so disgraceful to our country. Whenever I was solicited to insert anything of that kind, and the writers pleaded, as they generally did, the liberty of the press, and that a newspaper was like a stage-coach, in which any one who would pay had a right to a place, my answer was, that I would print the piece separately if desired, and the author might have as many copies as he pleased to distribute himself, but that I would not take upon me to spread his detraction; and that, having contracted with my subscribers to furnish them with what might be either useful or entertaining, I could not fill their papers with private altercation, in which they had no concern, without doing them manifest injustice. Now, many of our printers make no scruple of gratifying the malice of individuals by false accusations of the fairest characters among ourselves, augmenting animosity even to the producing of duels; and are, moreover, so indiscreet as to print scurrilous reflections on the government of neighboring states, and even on the conduct of our best national allies, which may be

attended with the most pernicious consequences. These things I mention as a caution to young printers, and that they may be encouraged not to pollute their presses and disgrace their profession by such infamous practices, but refuse steadily, as they may see by my example that such a course of conduct will not, on the whole, be injurious to their interests.

In 1733 I sent one of my journeymen to Charleston, South Carolina, where a printer was wanting. I furnished him with a press and letters, on an agreement of partnership, by which I was to receive one-third of the profits of the business, paying one-third of the expense. He was a man of learning, and honest but ignorant in matters of account; and, though he sometimes made me remittances, I could get no account from him, nor any satisfactory state of our partnership while he lived. On his decease, the business was continued by his widow, who, being born and bred in Holland, where, as I have been informed, the knowledge of accounts makes a part of female education, she not only sent me as clear a statement as she could find of the transactions past, but continued to account with the greatest regularity and exactness every quarter afterwards, and managed the business with such success that she not only brought up reputably a family of children, but, at the expiration of the term, was able to purchase of me the printing-house, and establish her son in it.

I mention this affair chiefly for the sake of recommending that branch of education for our young women as likely to be of more use to them and their children.

in case of widowhood, than either music or dancing, by preserving them from losses by imposition of crafty men, and enabling them to continue, perhaps, a profitable mercantile house, with established correspondence, till a son is grown up fit to undertake and go on with it, to the lasting advantage and enriching of the family.

I had begun in 1733 to study languages; I soon made myself so much a master of the French as to be able to read the books in the language with ease. I then undertook the Italian. An acquaintance, who was also learning it, used often to tempt me to play chess with him. Finding this took up too much of the time I had to spare for study, I at length refused to play any more, unless on this condition, that the victor in every game should have a right to impose a task, either in parts of the grammar to be got by heart, or in translations, which tasks the vanquished was to perform upon honor, before our next meeting. As we played pretty equally, we thus beat one another into that language. I afterwards, with a little painstaking, acquired as much of the Spanish as to read their books also.

I have already mentioned that I had only one year's instruction in a Latin school, and that when very young, after which I neglected that language entirely. But when I had attained an acquaintance with the French, Italian, and Spanish, I was surprised to find, on looking over a Latin Testament, that I understood so much more of that language than I had imagined, which encouraged me to apply myself again to the study

of it, and I met with more success, as those preceding languages had greatly smoothed my way.

After ten years' absence from Boston, and having become easy in my circumstances, I made a journey thither to visit my relations, which I could not sooner well afford. In returning, I called at Newport to see my brother James, then settled there with his printing-house. Our former differences were forgotten, and our meeting was very cordial and affectionate. He was fast declining in his health, and requested of me that, in case of his death, which he apprehended not far distant, I would take home his son, then but ten years of age, and bring him up to the printing business. This I accordingly performed, sending him a few years to school before I took him into the office. His mother carried on the business till he was grown up, when I assisted him with an assortment of new types, those of his father being in a manner worn out. Thus it was that I made my brother ample amends for the service I had deprived him of by leaving him so early.

Our club, the Junto, was found so useful, and afforded such satisfaction to the members, that several were desirous of introducing their friends, which could not well be done without exceeding what we had settled as a convenient number, viz., twelve. We had from the beginning made it a rule to keep our institution a secret, which was pretty well observed; the intention was to avoid applications of improper persons for admittance, some of whom, perhaps, we might find it difficult to refuse. I was one of those who were against any addi-

tion to our number, but, instead of it, made in writing a proposal that every member separately should endeavor to form a subordinate club, with the same rules respecting queries, etc., and without informing them of the connection with the Junto. The advantages proposed were, the improvement of so many more young citizens by the use of our institutions; our better acquaintance with the general sentiments of the inhabitants on any occasion, as the Junto member might propose what queries we should desire, and was to report to the Junto what passed in his separate club; the promotion of our particular interests in business by more extensive recommendation, and the increase of our influence in public affairs, and our power of doing good by spreading through the several clubs the sentiments of the Junto.

The project was approved, and every member undertook to form his club, but they did not all succeed. Five or six only were completed, which were called by different names, as the Vine, the Union, the Band. They were useful to themselves, and afforded us a good deal of amusement, information, and instruction, besides answering, in some considerable degree, our views of influencing the public opinion on particular occasions, of which I shall give some instances in course of time as they happened.

My first promotion was my being chosen, in 1736, clerk of the General Assembly. The choice was made that year without opposition; but the year following, when I was again proposed (the choice, like that of the members, being annual), a new member made a long

speech against me, in order to favor some other candidate. I was, however, chosen, which was the more agreeable to me, as, besides the pay for the immediate service as clerk, the place gave me a better opportunity of keeping up an interest among the members, which secured to me the business of printing the votes, laws, paper money, and other occasional jobs for the public, that, on the whole, were very profitable.

I therefore did not like the opposition of this new member, who was a gentleman of fortune and education, with talents that were likely to give him, in time, great influence in the House, which indeed afterwards happened. I did not, however, aim at gaining his favor by paying any servile respect to him, but, after some time, took this other method. Having heard that he had in his library a certain very scarce and curious book, I wrote a note to him, expressing my desire of perusing that book, and requesting that he would do me the favor of lending it to me for a few days. He sent it immediately, and I returned it in about a week with another note, expressing strongly my sense of the favor. When we next met in the House, he spoke to me (which he had never done before), and with great civility ; and he ever after manifested a readiness to serve me on all occasions, so that we became great friends, and our friendship continued to his death. This is another instance of the truth of an old maxim I had learned, which says, “ *He that has once done you a kindness will be more ready to do you another, than he whom you yourself have obliged.* ” And it shows how much more



profitable it is prudently to remove, than to resent, return, and continue inimical proceedings.

In 1737, Colonel Spotswood, late governor of Virginia, and then postmaster-general, being dissatisfied with the conduct of his deputy at Philadelphia, respecting some negligence in rendering, and want of exactness in framing his accounts, took from him the commission and offered it to me. I accepted it readily, and found it of great advantage; for though the salary was small it facilitated the correspondence that improved my newspaper, increased the number demanded, as well as the advertisements to be inserted, so that it came to afford me a considerable income. My old competitor's newspaper declined proportionably, and I was satisfied without retaliating his refusal, while postmaster, to permit my papers being carried by the riders. Thus he suffered greatly from his neglect in due accounting; and I mention it as a lesson to those young men who may be employed in managing affairs for others, that they should always render accounts, and make remittances, with great clearness and punctuality. The character of observing such a conduct is the most powerful of all recommendations to new employments and increase of business.

I began now to turn my thoughts a little to public affairs, beginning, however, with small matters. The city watch was one of the first things that I conceived to want regulation. It was managed by the constables of the respective wards in turn; the constable warned a number of housekeepers to attend him for the night.

Those who chose never to attend paid him six shillings a year to be excused, which was supposed to go to hiring substitutes, but was, in reality, much more than was necessary for that purpose, and made the constableness a place of profit; and the constable, for a little drink, often got such ragamuffins about him as a watch, that respectable housekeepers did not choose to mix with. Walking the rounds, too, was often neglected, and most of the nights spent in tippling. I thereupon wrote a paper to be read in the Junto, representing these irregularities, but insisting more particularly on the inequality of this six-shilling tax of the constables, respecting the circumstances of those who paid it, since a poor widow housekeeper, all whose property to be guarded by the watch did not perhaps exceed the value of fifty pounds, paid as much as the wealthiest merchant, who had thousands of pounds' worth of goods in his stores.

On the whole, I proposed as a more effectual watch, the hiring of proper men to serve constantly in that business; and as a more equitable way of supporting the charge, the levying a tax that should be proportioned to the property. This idea, being approved by the Junto, was communicated to the other clubs, but as arising in each of them; and though the plan was not immediately carried into execution, yet, by preparing the minds of people for the change, it paved the way for the law obtained a few years after, when the members of our clubs were grown into more influence.

About this time I wrote a paper (first to be read in the Junto, but it was afterward published) on the different accidents and carelessnesses by which houses were set on fire, with cautions against them, and means proposed of avoiding them. This was spoken of as a useful piece, and gave rise to a project, which soon followed it, of forming a company for the more ready extinguishing of fires, and mutual assistance in removing and securing of goods when in danger. Associates in this scheme were presently found, amounting to thirty. Our articles of agreement obliged every member to keep always in good order, and fit for use, a certain number of leather buckets, with strong bags and baskets (for packing and transporting of goods), which were to be brought to every fire ; and we agreed to meet once a month and spend a social evening together, in discoursing and communicating such ideas as occurred to us upon the subject of fires, as might be useful in our conduct on such occasions.

The utility of this institution soon appeared, and many more desiring to be admitted than we thought convenient for one company, they were advised to form another, which was accordingly done ; and thus went on, one new company after another, till they became so numerous as to include most of the inhabitants who were men of property ; and now, at the time of my writing this, though upward of fifty years since its establishment, that which I first formed, called the Union Fire Company, still subsists, though the first members are all deceased but one besides myself, who is older by a year

than I am. The fines that have been paid by members for absence at the monthly meetings have been applied to the purchase of fire-engines, ladders, fire-hooks, and other useful implements for each company, so that I question whether there is a city in the world better provided with the means of putting a stop to beginning conflagrations; and, in fact, since these institutions, the city has never lost by fire more than one or two houses at a time, and the flames have often been extinguished before the house in which they began had been half consumed.

My business was now constantly augmenting and my circumstances daily growing easier, my newspaper having become very profitable, as being for a time almost the only one in this and the neighboring provinces. I experienced too, the truth of the observation "*that after getting the first hundred pounds it is more easy to get the second,*" money itself being of a prolific nature.

The partnership at Carolina having succeeded, I was encouraged to engage in others, and to promote several of my workmen, who had behaved well, by establishing them in printing-houses in different colonies, on the same terms with that in Carolina. Most of them did well, being enabled at the end of our term, six years, to purchase the types of me and go on working for themselves, by which means several families were raised. Partnerships often finish in quarrels; but I was happy in this, that mine were all carried on and ended amicably, owing, I think, a good deal to the precaution of having very explicitly settled, in our articles, every-

thing to be done by or expected from each partner, so that there was nothing to dispute, which precaution I would therefore recommend to all who enter into partnerships; for, whatever esteem partners may have for, and confidence in each other at the time of the contract, little jealousies and disgusts may arise, with ideas of inequality in the care and burden of the business, etc., which are attended often with breach of friendship and of the connection, perhaps with lawsuits and other disagreeable consequences.

I had, on the whole, abundant reason to be satisfied with my being established in Pennsylvania. There were, however, two things that I regretted, there being no provision for defence, nor for a complete education of youth; no militia, nor any college. I therefore, in 1743, drew up a proposal for establishing an academy; and at that time, thinking the Reverend Richard Peters, who was out of employ, a fit person to superintend such an institution, I communicated the project to him; but he, having more profitable views in the service of the proprietaries, which succeeded, declined the undertaking; and, not knowing another at that time suitable for such a trust, I let the scheme lie awhile dormant. I succeeded better the next year, 1744, in proposing and establishing a Philosophical Society. The paper I wrote for that purpose will be found among my writings, if not lost.

With respect to defence, Spain having been several years at war against Great Britain, and being at length joined by France, which brought us into great danger.

and the labored and long-continued endeavor of our governor, Thomas, to prevail with our Quaker Assembly to pass a militia law, and make other provisions for the security of the province, having proved abortive, I proposed to try what might be done by a voluntary subscription of the people. To promote this, I first wrote and published a pamphlet, entitled PLAIN TRUTH, in which I stated our defenceless situation in strong lights, with the necessity of union and discipline for our defence, and promised to propose in a few days an association, to be generally signed for that purpose. The pamphlet had a sudden and surprising effect. I was called upon for the instrument of association, and having settled the draft of it with a few friends, I appointed a meeting of the citizens in the large building before mentioned. The house was pretty full; I had prepared a number of printed copies, and provided pens and ink dispersed all over the room. I harangued them a little on the subject, read the paper, explained it, and then distributed the copies, which were eagerly signed, not the least objection being made.

When the company separated, and the papers were collected, we found above twelve hundred signatures; and other copies being dispersed in the country, the subscribers amounted at length to upward of ten thousand. These all furnished themselves as soon as they could with arms, formed themselves into companies and regiments, chose their own officers, and met every week to be instructed in the manual exercise, and other parts of military discipline. The women, by subscrip-

tions among themselves, provided silk colors, which they presented to the companies, painted with different devices and mottoes, which I supplied.

The officers of the companies composing the Philadelphia regiment, being met, chose me for their colonel ; but, conceiving myself unfit, I declined that station, and recommended Mr. Lawrence, a fine person, and man of influence, who was accordingly appointed. I then proposed a lottery to defray the expense of building a battery below the town, and furnishing it with cannon. It filled expeditiously, and the battery was soon erected, the merlons being framed of logs and filled with earth. We bought some old cannon from Boston, but these not being sufficient, we wrote to London for more, soliciting, at the same time, our proprietaries for some assistance, though without much expectation of obtaining it.

Meanwhile Colonel Lawrence, Mr. Allen, Abram Taylor, Esquire, and myself were sent to New York by the associators, commissioned to borrow some cannon of Governor Clinton. He at first refused us peremptorily ; but at a dinner with his council, where there was great drinking of Madeira wine, as the custom of that place then was, he softened by degrees, and said he would lend us six. After a few more bumpers he advanced to ten ; and at length he very good-naturedly conceded eighteen. They were fine cannon, eighteen-pounders, with their carriages, which were soon transported and mounted on our batteries, where the associators kept a nightly guard while the war lasted, and

among the rest I regularly took my turn of duty there as a common soldier.

My activity in these operations was agreeable to the governor and council; they took me into confidence, and I was consulted by them in every measure where their concurrence was thought useful to the association. Calling in the aid of religion, I proposed to them the proclaiming a fast, to promote reformation, and implore the blessing of Heaven on our undertaking. They embraced the motion; but, as it was the first fast ever thought of in the province, the secretary had no precedent from which to draw the proclamation. My education in New England, where a fast is proclaimed every year, was here of some advantage: I drew it in the accustomed style; it was translated into German, printed in both languages, and circulated through the province. This gave the clergy of the different sects an opportunity of influencing their congregations to join in the association, and it would probably have been general among all but Quakers if the peace had not soon intervened.

It was thought by some of my friends that, by my activity in these affairs, I should offend that sect, and thereby lose my interest in the Assembly of the province, where they formed a great majority. A young gentleman, who had likewise some friends in the Assembly, and wished to succeed me as their clerk, acquainted me that it was decided to displace me at the next election; and he, through good will, advised me to resign, as more consistent with my honor than being turned out. My



answer to him was, that I had read or heard of some public man who made it a rule never to ask for an office, and never to refuse one when offered to him. "I approve," says I, "of this rule, and will practise it with a small addition: I shall never *ask*, never *refuse*, nor ever *resign* an office. If they will have my office of clerk to dispose of to another, they shall take it from me. I will not, by giving it up, lose my right of some time or other making reprisal on my adversaries." I heard, however, no more of this; I was chosen again unanimously at the next election. Possibly, as they disliked my late intimacy with the members of council, who had joined the governors in all the disputes about military preparations, with which the House had long been harassed, they might have been pleased if I would voluntarily have left them; but they did not care to displace me on account merely of my zeal for the association, and they could not well give another reason.

In order of time, I should have mentioned before, that having, in 1742, invented an open stove for the better warming of rooms, and at the same time saving fuel, as the the fresh air admitted was warmed in entering, I made a present of the model to Mr. Robert Grace, one of my early friends, who, having an iron-furnace, found the casting of the plates for these stoves a profitable thing, as they were growing in demand. To promote that demand, I wrote and published a pamphlet, entitled "*An Account of the new-invented Pennsylvanian Fireplaces; wherein their Construction*

*and Manner of Operation is particularly explained; their Advantages above every other Method of warming Rooms demonstrated; and all Objections that have been raised against the Use of them answered and obviated,"* etc. This pamphlet had a good effect. Governor Thomas was so pleased with the construction of this stove, as described in it, that he offered to give me a patent for the sole vending of them for a term of years; but I declined it from a principle which has ever weighed with me on such occasions, viz: *That, as we enjoy great advantages from the inventions of others, we should be glad of an opportunity to serve others by any invention of ours; and this we should do freely and generously.*

An ironmonger in London, however, assuming a good deal of my pamphlet, and working it up into his own, and making some small changes in the machine, which rather hurt its operation, got a patent for it there, and made, as I was told, a little fortune by it. And this is not the only instance of patents taken out for my inventions by others, though not always with the same success, which I never contested, as having no desire of profiting by patents myself, and hating disputes. The use of these fireplaces in very many houses, both of this and the neighboring States, has been, and is, a great saving of wood to the inhabitants.

Peace being concluded, and the association business therefore at an end, I turned my thoughts again to the affair of establishing an academy. The first step I took was to associate in the design a number of active friends, of whom the Junto furnished a good part; the next was

to write and publish a pamphlet, entitled *Proposals relating to the Education of Youth in Pennsylvania*. This I distributed among the principal inhabitants gratis; and as soon as I could suppose their minds a little prepared by the perusal of it, I set on foot a subscription for opening and supporting an academy; it was to be paid in quotas yearly for five years; by so dividing it, I judged the subscription might be larger, and I believe it was so, amounting to no less, if I remember right, than five thousand pounds.

In the introduction to these proposals, I stated their publication, not as an act of mine, but of some *public-spirited gentlemen*, avoiding as much as I could, according to my usual rule, the presenting myself to the public as the author of any scheme for their benefit.

The subscribers, to carry the project into immediate execution, chose out of their number twenty-four trustees, and appointed Mr. Francis, then attorney-general, and myself to draw up constitutions for the government of the academy; which being done and signed, a house was hired, masters engaged, and the schools opened, I think, in the same year, 1749.

The scholars increasing fast, the house was soon found too small, and we were looking out for a piece of ground, properly situated, with intent to build, when accident threw into our way a large house ready built, which, with a few alterations, might well serve our purpose. This was a building erected by the hearers of Mr. Whitefield, and was obtained for us in the following manner.

The enthusiasm which existed when the house was built had long since abated, and its trustees had not been able to procure fresh contributions for paying the ground-rent, and discharging some other debts the building had occasioned, which embarrassed them greatly. Being a member of both sets of trustees, that for the building and that for the academy, I had a good opportunity of negotiating with both, and brought them finally to an agreement, by which the trustees for the building were to cede it to those of the academy, the latter undertaking to discharge the debt, to keep forever open in the building a large hall for occasional preachers, according to the original intention, and maintain a free school for the instruction of poor children. Writings were accordingly drawn, and on paying the debts the trustees of the academy were put in possession of the premises; and by dividing the great and lofty hall into stories and different rooms above and below for the several schools, and purchasing some additional ground the whole was soon made fit for our purpose, and the scholars removed into the building. The whole care and trouble of agreeing with the workmen, purchasing materials, and superintending the work, fell upon me; and I went through it the more cheerfully, as it did not then interfere with my private business, having the year before taken a very able, industrious and honest partner, Mr. David Hall, with whose character I was well acquainted, as he had worked for me four years. He took off my hands all care of the printing office, paying me punctually my share of the

profits. This partnership continued eighteen years, successfully for us both.

The trustees of the academy, after a while, were incorporated by a charter from the governor; their funds were increased by contributions in Britain and grants of land from the proprietaries, to which the Assembly has since made considerable addition; and thus was established the present University of Philadelphia. I have been continued one of its trustees from the beginning, now near forty years, and have had the very great pleasure of seeing a number of the youth who have received their education in it, distinguished by their improved abilities, serviceable in public stations, and ornaments to their country.

When I disengaged myself from private business, I flattered myself that, by the sufficient though moderate fortune I had acquired, I had secured leisure during the rest of my life for philosophical studies and amusements. I purchased all Dr. Spence's apparatus who had come from England to lecture in Philadelphia, and I proceeded in my electrical experiments with great alacrity; but the public now considering me as a man of leisure, laid hold of me for their purposes, every part of our civil government, and almost at the same time imposing some duty upon me. The governor put me into the commission of the peace; the corporation of the city chose me of the common council, and soon after an alderman; and the citizens at large chose me a Burgess to represent them in Assembly. This latter station was the more agreeable to me, as I was at length tired with

sitting there to hear the debates, in which, as clerk, I could take no part, and which were often so uninteresting that I was induced to amuse myself with making magic squares or circles, or anything to avoid weariness; and I conceived my becoming a member would enlarge my power of doing good. I would not, however, insinuate that my ambition was not flattered by all these promotions; it certainly was; for considering my low beginning, they were great things to me; and they were still more pleasing, as being so many spontaneous testimonies of the public good opinion, and by me entirely unsolicited.

The office of justice of the peace I tried a little, by attending a few courts, and sitting on the bench to hear causes; but finding that more knowledge of the common law than I possessed was necessary to act in that station with credit, I gradually withdrew from it, excusing myself by my being obliged to attend the higher duties of a legislator in the Assembly. My election to this trust was repeated every year for ten years, without my ever asking any elector for his vote, or signifying, either directly or indirectly, any desire of being chosen. On taking my seat in the House, my son was appointed their clerk.

The year following, a treaty being to be held with the Indians at Carlisle, the governor sent a message to the House, proposing that they should nominate some of their members, to be joined with some members of council, as commissioners for that purpose. The House named the speaker (Mr. Norris) and myself; and being

commissioned, we went to Carlisle, and met the Indians accordingly.

As those people are extremely apt to get drunk, and, when so, are very quarrelsome and disorderly, we strictly forbade the selling any liquor to them; and when they complained of this restriction, we told them that if they would continue sober during the treaty, we would give them plenty of rum when business was over. They promised this, and they kept their promise because they could get no rum, and the treaty was conducted very orderly, and concluded to mutual satisfaction. They then claimed and received the rum; this was in the afternoon; they were near one hundred men, women, and children, and were lodged in temporary cabins, built in the form of a square, just without the town. In the evening hearing a great noise among them the commissioners walked to see what was the matter. We found they had made a great bonfire in the middle of the square; they were all drunk, men and women, quarreling and fighting. Their dark-colored bodies, half naked, seen only by the gloomy light of the bonfire, running after and beating one another with firebrands, accompanied by their horrid yellings, formed a scene the most resembling our ideas of hell that could well be imagined; there was no appeasing the tumult, and we retired to our lodging. At midnight a number of them came thundering at our door, demanding more rum, of which we took no notice.

The next day, sensible they had misbehaved in giving us that disturbance, they sent three of their old counselors to make their apology. The orator acknowledged the fault, but laid it upon the rum; and then endeavored to excuse the rum by saying, "*The Great Spirit, who made all things, made everything for some use, and whatever use he designed anything for, that use it should always be put to. Now, when he made rum, he said, 'Let this be for the Indians to get drunk with,' and it must be so.*" And, indeed, if it be the design of Providence to extirpate these savages in order to make room for the cultivators of the earth, it seems not improbable that rum may be the appointed means. It has already annihilated all the tribes who formerly inhabited the sea-coast.

In 1751, Dr. Thomas Bond, a particular friend of mine, conceived the idea of establishing a hospital in Philadelphia (a very beneficent design, which has been ascribed to me, but was originally his) for the reception and cure of poor sick persons, whether inhabitants of the province or strangers. He was zealous and active in endeavoring to procure subscriptions for it, but the proposal being a novelty in America, and at first not well understood, he met but with small success.

At length he came to me with the compliment that he found there was no such thing as carrying a public-spirited project through without my being concerned in it. "For," says he, "I am often asked by those to whom I propose subscribing, Have you consulted Franklin upon this business? And what does he think



of it? And when I tell them that I have not, supposing it rather out of your line, they do not subscribe, but say they will consider it." I inquired into the nature and probable utility of this scheme, and receiving from him a very satisfactory explanation, I not only subscribed to it myself, but engaged heartily in the design of procuring subscriptions from others. Previously, however, to the solicitation I endeavored to prepare the minds of the people by writing on the subject in the newspapers, which was my usual custom in such cases, but which Dr. Bond had omitted.

The subscriptions afterwards were more free and generous; but, beginning to flag, I saw they would be insufficient without some assistance from the Assembly, and therefore proposed to petition for it, which was done. The country members did not at first relish the project; they objected that it could only be serviceable to the city, and therefore the citizens alone should be at the expense of it; and they doubted whether the citizens themselves generally approved of it. My allegation on the contrary, that it met with such approbation as to leave no doubt of our being able to raise two thousand pounds by voluntary donations, they considered as a most extravagant supposition, and utterly impossible.

On this I formed my plan; and, asking leave to bring in a bill for incorporating the contributors according to the prayer of their petition, and granting them a blank sum of money, which leave was obtained chiefly on the consideration that the House could throw the bill out if they did not like it, I drew it so as to make

the important clause a conditional one, viz., “And be it enacted, by the authority aforesaid, that when the said contributors shall have met and chosen their managers and treasurer, *and shall have raised by their contributions a capital stock of two thousand pounds value* (the yearly interest of which is to be applied to the accommodating of the sick poor in the said hospital, and of charge for diet, attendance, advice, and medicines), *and shall make the same appear to the satisfaction of the speaker of the Assembly for the time being*, that then it shall and may be lawful for the said speaker, and he is hereby required, to sign an order on the provincial treasurer for the payment of two thousand pounds, in two yearly payments, to the treasurer of the said hospital, to be applied to the founding, building, and finishing of the same.”

This condition carried the bill through; for the members who had opposed the grant, and now conceived they might have the credit of being charitable without the expense, agreed to its passage; and then, in soliciting subscriptions among the people, we urged the conditional promise of the law as an additional motive to give, since every man's donation would be doubled; thus the clause worked both ways. The subscriptions accordingly soon exceeded the requisite sum, and we claimed and received the public gift, which enabled us to carry the design into execution. A convenient and handsome building was soon erected; the institution has by constant experience been found useful, and flourishes to this day; and I do not remember any

of my political manœuvres, the success of which gave me at the time more pleasure, or wherein, after thinking of it, I more easily excused myself for having made some use of cunning.

Our city, though laid out with a beautiful regularity, the streets large, straight, and crossing each other at right angles, had the disgrace of suffering those streets to remain long unpaved, and in wet weather the wheels of heavy carriages ploughed them into a quagmire, so that it was difficult to cross them; and in dry weather the dust was offensive. I had lived near what was called the Jersey Market, and saw with pain the inhabitants wading in mud while purchasing their provisions. A strip of ground down the middle of that market was at length paved with brick, so that, being once in the market, they had firm footing, but were often over shoes in dirt to get there. By talking and writing on the subject, I was at length instrumental in getting the street paved with stone between the market and the bricked foot pavement, that was on each side next the houses. This, for some time, gave an easy access to the market dry-shod; but the rest of the street not being paved, whenever a carriage came out of the mud upon this pavement, it shook off and left its dirt upon it, and it was soon covered with mire, which was not removed, the city as yet having no scavengers.

After some inquiry, I found a poor, industrious man, who was willing to undertake keeping the pavement clean, by sweeping it twice a week, carrying off the dirt from before all the neighbors' doors, for the sum of six-

pence per month, to be paid by each house. I then wrote and printed a paper setting forth the advantages to the neighborhood that might be obtained by this small expense ; the greater ease in keeping our houses clean, so much dirt not being brought in by people's feet ; the benefit to the shops by more custom, as buyers could more easily get at them ; and by not having, in windy weather, the dust blown in upon their goods, etc., etc. I sent one of these papers to each house, and in a day or two went round to see who would subscribe an agreement to pay these sixpences ; it was unanimously signed, and for a time well executed. All the inhabitants of the city were delighted with the cleanliness of the pavement that surrounded the market, it being a convenience to all, and this raised a general desire to have all the streets paved, and made the people more willing to submit to a tax for that purpose.

After some time I drew a bill for paving the city, and brought it into the Assembly. It was just before I went to England, in 1757, and did not pass till I was gone, and then with an alteration in the mode of assessment, which I thought not for the better, but with an additional provision for lighting as well as paving the streets, which was a great improvement. It was by a private person, the late Mr. John Clifton, his giving a sample of the utility of lamps, by placing one at his door, that the people were first impressed with the idea of lighting all the city. The honor of this public benefit has also been ascribed to me, but it belongs truly to that gentleman. I did but follow his example, and have

only some merit to claim respecting the form of our lamps, as differing from the globe lamps we were at first supplied with from London. Those we found inconvenient in these respects: they admitted no air below; the smoke, therefore, did not readily go out above, but circulated in the globe, lodged on its inside, and soon obstructed the light they were intended to afford; giving, besides, the daily trouble of wiping them clean; and an accidental stroke on one of them would demolish it and render it totally useless. I therefore suggested the composing them of four flat panes, with a long funnel above to draw up the smoke, and crevices admitting air below, to facilitate the ascent of the smoke; by this means they were kept clean, and did not grow dark in a few hours, as the London lamps do, but continued bright till morning, and an accidental stroke would generally break but a single pane, easily repaired.

Having been for some time employed by the postmaster-general of America as his comptroller in regulating several offices, and bringing the officers to account, I was, upon his death in 1753, appointed, jointly with Mr. William Hunter, to succeed him, by a commission from the postmaster-general in England. The American office never had hitherto paid anything to that of Britain. We were to have six hundred pounds a year between us, if we could make that sum out of the profits of the office. To do this a variety of improvements were necessary; some of these were inevitably at first expensive, so that in the first four years

the office became above nine hundred pounds in debt to us. But it soon after began to repay us; and before I was displaced by a freak of the ministers, we had brought it to yield *three times* as much clear revenue to the crown as the post-office of Ireland.

The business of the post-office occasioned my taking a journey this year to New England, where the College of Cambridge, of their own motion, presented me with the degree of Master of Arts. Yale College, in Connecticut, had before made me a similar compliment. Thus, without studying in any college, I came to partake of their honors. They were conferred in consideration of my improvements and discoveries in the electric branch of natural philosophy.

In 1754, war with France being again apprehended, a congress of commissioners from the different colonies was, by an order of the Lords of Trade, to be assembled at Albany, there to confer with the chiefs of the Six Nations concerning the means of defending both their country and ours. Governor Hamilton, having received this order, acquainted the House with it, requesting they would furnish proper presents for the Indians, to be given on this occasion; and naming the speaker (Mr. Norris) and myself to join Mr. Thomas Penn and Mr. Secretary Peters as commissioners to act for Pennsylvania. The House approved the nomination, and provided the goods for the present, though they did not much like treating out of the provinces; and we met the other commissioners at Albany about the middle of June.

In our way thither, I projected and drew a plan for the union of all the colonies under one government, so far as might be necessary for defence and other important general purposes. As we passed through New York, I had there shown my project to Mr. James Alexander and Mr. Kennedy, two gentlemen of great knowledge in public affairs, and, being fortified by their approbation, I ventured to lay it before the Congress. It then appeared that several of the commissioners had formed plans of the same kind. A previous question was first taken, whether a union should be established, which passed in the affirmative unanimously. A committee was then appointed, one member from each colony, to consider the several plans, and report. Mine happened to be preferred, and, with a few amendments, was accordingly reported.

By this plan the general government was to be administered by a president-general, appointed and supported by the crown, and a general council was to be chosen by the representatives of the people of the several colonies, met in their respective assemblies. The debates upon it in Congress went on daily, hand in hand with the Indian business. Many objections and difficulties were started, but at length they were all overcome, and the plan was unanimously agreed to, and copies ordered to be transmitted to the Board of Trade and to the assemblies of the several provinces. Its fate was singular: the assemblies did not adopt it, as they all thought there was too much *prerogative* in it, and in England it was judged to have too much of the

*democratic.* The Board of Trade did not approve it, nor recommend it for the approbation of his majesty; but another scheme was formed, supposed to answer the same purpose better, whereby the governors of the provinces, with some members of their respective councils, were to meet and order the raising of troops, building of forts, etc., and to draw on the treasury of Great Britain for the expense, which was afterwards to be refunded by an act of parliament laying a tax on America. My plan, with my reasons in support of it, is to be found among my political papers that are printed.

War being in a manner commenced with France, the government of Massachusetts Bay projected an attack upon Crown Point and sent Mr. Quincy to Pennsylvania, and Mr. Pownall, afterward Governor Pownall, to New York, to solicit assistance. As I was in the Assembly, knew its temper, and was Mr. Quincy's countryman, he applied to me for my influence and assistance. I dictated his address to them, which was well received. They voted an aid of ten thousand pounds, to be laid out in provisions. But the governor refusing his assent to their bill (which included this with other sums granted for the use of the crown,) unless a clause were inserted exempting the proprietary estate from bearing any part of the tax that would be necessary, the Assembly, though very desirous of making their grant to New England effectual, were at a loss how to accomplish it. Mr. Quincy labored hard with the governor to obtain his assent, but he was obstinate.



I then suggested a method of doing the business without the governor, by orders on the trustees of the Loan Office, which, by law the Assembly had the right of drawing. There was, indeed, little or no money at that time in the office, and therefore I proposed that the orders should be payable in a year, and to bear an interest of five per cent. With these orders I supposed the provisions might easily be purchased. The Assembly, with very little hesitation, adopted the proposal. The orders were immediately printed, and I was one of the committee directed to sign and dispose of them. The fund for paying them was the interest of all the paper currency then extant in the province upon loan, together with the revenue arising from the excise, which being known to be more than sufficient, they obtained credit, and were not only taken in payment for the provisions, but many moneyed people, who had cash lying by them, vested it in those orders, which they found advantageous, as they bore interest while upon hand, and might upon any occasion be used as money. so that they were eagerly all bought up, and in a few weeks none of them were to be seen. Thus this important affair was by my means completed. Mr. Quincy returned thanks to the Assembly in a handsome memorial, went home highly pleased with the success of his embassy, and ever after bore for me the most cordial and affectionate friendship.

The British government, not choosing to permit the union of the colonies as proposed at Albany, and to trust that union with their defence, lest they should

thereby grow too military and feel their own strength, suspicions and jealousies at this time being entertained of them, sent over General Braddock with two regiments of regular English troops for that purpose. He landed at Alexandria, in Virginia, and thence marched to Fredericktown, in Maryland, where he halted for carriages. Our Assembly apprehending, from some information, that he had conceived violent prejudices against them, as averse to the service, wished me to wait upon him, not as from them, but as postmaster-general, under the guise of proposing to settle with him the mode of conducting with most celerity and certainty the despatches between him and the governors of the several provinces, with whom he must necessarily have continual correspondence, and of which they proposed to pay the expense. My son accompanied me on this journey.

We found the general at Fredericktown, waiting impatiently for the return of those he had sent through the back parts of Maryland and Virginia to collect wagons. I stayed with him several days, dined with him daily, and had full opportunity of removing his prejudices, by the information of what the Assembly had before his arrival actually done, and were willing to do, to facilitate his operations. When I was about to depart, the returns of wagons to be obtained were brought in, by which it appeared that they amounted only to twenty-five, and not all of those were in serviceable condition. The General and all the officers were surprised, declared the expedition was then at an end,

being impossible, and exclaimed against the ministers for ignorantly sending them into a country destitute of the means of conveying their stores, baggage, etc., not less than one hundred and fifty wagons being necessary.

I happened to say I thought it was a pity they had not been landed in Pennsylvania, as in that country almost every farmer has his wagon. The general eagerly laid hold of my words, and said, "Then you, sir, who are a man of interest there, can procure them for us; and I beg you will undertake it." I asked what terms were to be offered the owners of the wagons; and I was desired to put on paper the terms that appeared to me necessary. This I did, and they were agreed to and a commission and instructions accordingly prepared immediately.

I received of the general about eight hundred pounds, to be disbursed in advance-money to the wagon owners; but that sum being insufficient, I advanced upward of two hundred pounds more, and in two weeks the one hundred and fifty wagons, with two hundred and fifty-nine carrying horses, were on their march for the camp. The advertisement promised payment according to the valuation, in case any wagon or horse should be lost. The owners, however, alleging they did not know General Braddock, or what dependence might be had on his promise, insisted on my bond for the performance, which I accordingly gave them.

While I was at the camp, supping one evening with the officers of Colonel Dunbar's regiment, he represented to me his concern for the subalterns, who, he

said, were generally not in affluence, and could ill afford, in this dear country, to lay in the stores that might be necessary in so long a march through a wilderness, where nothing was to be purchased. I commiserated their case, and resolved to endeavor procuring them some relief. I said nothing, however, to him of my intention, but wrote the next morning to the committee of the Assembly, who had the disposition of some public money, warmly recommending the case of these officers to their consideration, and proposing that a present should be sent them of necessaries and refreshments. My son, who had some experience of a camp life, and of its wants, drew up a list for me, which I enclosed in my letter. The committee approved, and used such diligence that, conducted by my son, the stores arrived at the camp as soon as the wagons. They consisted of twenty parcels.

These twenty parcels, well packed, were placed on as many horses, each parcel, with the horse, being intended as a present for one officer. They were very thankfully received, and the kindness acknowledged by letters to me from the colonels of both regiments, in the most grateful terms. The general, too, was highly satisfied with my conduct in procuring him the wagons, and readily paid my account of disbursements, thanking me repeatedly, and requesting my further assistance in sending provisions after him. I undertook this also, and was busily employed in it till we heard of his defeat, advancing for the service of my own money upwards of one thousand pounds sterling, of which I sent him an

account. It came to his hands, luckily for me, a few days before the battle, and he returned me immediately an order on the paymaster for the round sum of one thousand pounds, leaving the remainder to the next account. I consider this payment as good luck, having never been able to obtain that remainder, of which more hereafter.

This general was, I think, a brave man, and might probably have made a figure as a good officer in some European war. But he had too much self-confidence, too high an opinion of the validity of regular troops, and too mean a one of both Americans and Indians. George Croghan, our Indian interpreter, joined him on his march with one hundred of those people, who might have been of great use to his army as guides and scouts if he had treated them kindly; but he slighted and neglected them, and they gradually left him.

In conversation with him one day, he was giving me some account of his intended progress. "After taking Fort Duquesne," says he, "I am to proceed to Niagara; and, having taken that, to Frontenac, if the season will allow time; and I suppose it will, for Duquesne can hardly detain me above three or four days; and then I see nothing that can obstruct my march to Niagara." Having before revolved in my mind the long line his army must make in their march by a very narrow road, to be cut for them through the woods and bushes, and also what I had read of a former defeat of fifteen hundred French, who invaded the Illinois country, I had conceived some doubts and some fears for the event

of the campaign. But I ventured only to say, "To be sure, sir, if you arrive well before Duquesne, with these fine troops, so well provided with artillery, the fort though completely fortified, and assisted with a very strong garrison, can probably make but a short resistance. The only danger I apprehend of obstruction to your march is from the ambuscades of the Indians, who, by constant practice, are dexterous in laying and executing them; and the slender line, near four miles long, which your army must make, may expose it to be attacked by surprise in its flanks, and to be cut like a thread into several pieces, which, from their distance, can not come up in time to support each other."

He smiled at my ignorance, and replied, "These savages may, indeed, be a formidable enemy to your raw American militia, but upon the king's regular and disciplined troops, Sir, it is impossible they should make any impression." I was conscious of an impropriety in my disputing with a military man in matters of his profession, and said no more. The enemy, however, did not take the advantage of his army which I apprehended its long line of march exposed it to, but let it advance without interruption till within nine miles of the place; and then, when more in a body (for it had just passed a river, where the front had halted till all were come over), and in a more open part of the woods than any it had passed, attacked its advanced guard by a heavy fire from behind trees and bushes, which was the first intelligence the general had of an enemy's being near him. This guard being disordered, the general hurried the

troops up to their assistance, which was done in great confusion, through wagons, baggage, and cattle ; and presently the fire came upon their flank : the officers, being on horseback, were more easily distinguished, picked out as marks, and fell very fast ; and the soldiers were crowded together in a huddle, having or hearing no orders, and standing to be shot at till two-thirds of them were killed ; and then, being seized with a panic, the whole fled with precipitation.

The wagoners took each a horse out of his team and scampered ; their example was immediately followed by others ; so that all the wagons, provisions, artillery, and stores were left to the enemy. The general, being wounded, was brought off with difficulty ; his secretary, Mr. Shirley, was killed by his side ; and out of eighty-six officers, sixty-three were killed or wounded, and seven hundred and fourteen men killed of eleven hundred. These eleven hundred had been picked men from the whole army ; the rest had been left behind with Colonel Dunbar, who was to follow with the heavier part of the stores, provisions, and baggage. The flyers, not being pursued, arrived at Dunbar's camp, and the panic they brought with them instantly seized him and all his people ; and, though he had now above one thousand men, and the enemy who had beaten Braddock did not at most exceed four hundred Indians and French together, instead of proceeding, and endeavoring to recover some of the lost honor, he ordered all the stores, ammunition, etc., to be destroyed, that he might have more horses to assist his flight towards the

settlements, and less lumber to remove. He was there met with requests from the governors of Virginia, Maryland, and Pennsylvania, that he would post his troops on the frontiers, so as to afford some protection to the inhabitants; but he continued his hasty march through all the country, not thinking himself safe till he arrived at Philadelphia, where the inhabitants could protect him. This whole transaction gave us Americans the first suspicion that our exalted ideas of the prowess of British regulars had not been well founded.

In their first march, too, from their landing till they got beyond the settlements, they had plundered and stripped the inhabitants, totally ruining some poor families, besides insulting, abusing, and confining the people if they remonstrated. This was enough to put us out of conceit of such defenders, if we had really wanted any. How different was the conduct of our French friends in 1781, who, during a march through the most inhabited part of our country from Rhode Island to Virginia, near seven hundred miles, occasioned not the smallest complaint for the loss of a pig, a chicken, or even an apple.

Captain Orme, who was one of the general's aides-de-camp, and, being grievously wounded, was brought off with him, and continued with him to his death, which happened in a few days, told me that he was totally silent all day, and at night only said, "*Who would have thought it?*" That he was silent again the following day, saying only at last, "*We shall better*



*know how to deal with them another time ;''* and died in a few minutes after.

The secretary's papers, with all the general's orders, instructions, and correspondence, falling into the enemy's hands, they selected and translated into French a number of the articles, which they printed, to prove the hostile intentions of the British court before the declaration of war. Among these I saw some letters of the general to the ministry, speaking highly of the great service I had rendered the army, and recommending me to their notice. David Hume, who was some years after secretary to Lord Hertford, when minister in France, and afterward to General Conway, when secretary of state, told me he had seen among the papers in that office, letters from Braddock highly recommending me. But the expedition having been unfortunate, my service it seems, was not thought of much value, for those recommendations were never of any use to me.

As to rewards from himself, I asked only one, which was that he would give orders to his officers not to enlist any more of our bought servants, and that he would discharge such as had been already enlisted. This he readily granted, and several were accordingly returned to their masters, on my application.

As soon as the loss of the wagons and horses was generally known, all the owners came upon me for the valuation which I had given bond to pay. Their demands gave me a great deal of trouble. I acquainted them that the money was ready in the paymaster's

hands. but that order for paying it must first be obtained from General Shirley, and that I had applied for it, but he being at a distance, an answer could not soon be received, and they must have patience. All this, however, was not sufficient to satisfy them, and some began to sue me. General Shirley at length relieved me from this terrible situation by appointing commissioners to examine the claims, and ordering payment. They amounted to near twenty thousand pounds, which to pay would have ruined me.

In 1746, being at Boston, I met there with a Dr. Spence, who was lately arrived from Scotland, and showed me some electric experiments. They were imperfectly performed, as he was not very expert; but, being on a subject quite new to me, they equally surprised and pleased me. Soon after my return to Philadelphia, our library company received from Mr. P. Collinson, Fellow of the Royal Society of London, a present of a glass tube, with some account of the use of it in making such experiments. I eagerly seized the opportunity of repeating what I had seen at Boston; and, by much practice, acquired great readiness in performing those, also, which we had an account of from England, adding a number of new ones. I say much practice, for my house was continually full, for some time, with people who came to see these new wonders.

To divide a little this incumbrance among my friends, I caused a number of similar tubes to be blown in our glass-house, with which they furnished themselves, so that we had at length several performers. Among these,

the principal was Mr. Kinnersley, an ingenious neighbor, who, being out of business, I encouraged to undertake showing the experiments for money, and drew up for him two lectures, in which the experiments were ranged in such order, and accompanied with such explanations in such method, as that the foregoing should assist in comprehending the following. He procured an elegant apparatus for the purpose, in which all the little machines that I had roughly made for myself were neatly formed by instrument-makers. His lectures were well attended, and gave great satisfaction; and after some time he went through the colonies, exhibiting them in every capital town, and picked up some money. In the West India islands, indeed, it was with difficulty the experiments could be made, from the general moisture of the air.

Obliged as we were to Mr. Collinson for his present of the tube, etc., I thought it right he should be informed of our success in using it, and wrote him several letters containing accounts of our experiments. He got them read in the Royal Society, where they were not at first thought worth so much notice as to be printed in their Transactions. One paper, which I wrote for Mr. Kinnersley, on the sameness of lightning with electricity, I sent to Dr. Mitchel, an acquaintance of mine, and one of the members also of that society, who wrote me word that it had been read but was laughed at by the connoisseurs. The papers, however, being shown to Dr. Fothergill, he thought them of too much value to be stifled, and advised the printing of them. Mr.

Collinson then gave them to *Cave* for publication in his *Gentlemen's Magazine*; but he chose to print them separately in a pamphlet, and Dr. Fothergill wrote the preface. *Cave*, it seems, judged rightly for his profit, for by the additions that arrived afterward, they swelled to a quarto volume, which has had five editions, and cost him nothing for copy-money.

It was, however, some time before those papers were much taken notice of in England. A copy of them happening to fall into the hands of the Count de Buffon, a philosopher deservedly of great reputation in France, and, indeed, all over Europe, he prevailed with M. Dubourg to translate them into French, and they were printed at Paris. The publication offended the Abbé Nollet, preceptor in Natural Philosophy to the royal family, and an able experimenter, who had formed and published a theory of electricity, which then had the general vogue. He could not at first believe that such a work came from America, and said it must have been fabricated by his enemies at Paris, to oppose his system. Afterwards, having been assured that there really existed such a person as Franklin at Philadelphia, which he had doubted, he wrote and published a volume of Letters, chiefly addressed to me, defending his theory, and denying the verity of my experiments, and of the positions deduced from them.

I once purposed answering the abbé, and actually began the answer; but, on consideration that my writings contained a description of experiments which any one might repeat and verify, and if not to be verified,

could not be defended ; or of observations offered as conjectures, and not delivered dogmatically, therefore, not laying me under any obligation to defend them ; and reflecting that a dispute between two persons, writing in different languages, might be lengthened greatly by mistranslations, and thence misconceptions of one another's meaning, much of one of the abbé's letters being founded on an error in the translation, I concluded to let my papers shift for themselves, believing it was better to spend what time I could spare from public business in making new experiments, than in disputing about those already made. I therefore never answered M. Nollet, and the event gave me no cause to repent my silence ; for my friend M. le Roy, of the Royal Academy of Sciences, took up my cause and refuted him ; my book was translated into the Italian, German, and Latin languages ; and the doctrine it contained was by degrees universally adopted by the philosophers of Europe, in preference to that of the abbé ; so that he lived to see himself the last of his sect, except Monsieur B——, of Paris, his *élève* and immediate disciple.

What gave my book the more sudden and general celebrity, was the success of one of its proposed experiments, made by Messrs. Dalibard and De Lor at Marly, for drawing lightning from the clouds. This engaged the public attention everywhere. M. de Lor, who had an apparatus for experimental philosophy, and lectured in that branch of science, undertook to repeat what he called the *Philadelphia Experiments* ; and, after

they were performed before the king and court, all the curious of Paris flocked to see them. I will not swell this narrative with an account of that capital experiment, nor of the infinite pleasure I received in the success of a similar one I made soon after with a kite at Philadelphia, as both are to be found in the histories of electricity.

Dr. Wright, an English physician, when at Paris, wrote to a friend, who was of the Royal Society, an account of the high esteem my experiments were in among the learned abroad, and of their wonder that my writings had been so little noticed in England. The society, on this, resumed the consideration of the letters that had been read to them; and the celebrated Dr. Watson drew up a summary account of them, and of all I had afterwards sent to England on the subject, which he accompanied with some praise of the writer. This summary was then printed in their Transactions; and some members of the society in London, particularly the very ingenious Mr. Canton, having verified the experiment by procuring lightning from the clouds by a pointed rod, and acquainted them with the success, they soon made me more than amends for the slight with which they had before treated me. Without my having made any application for that honor, they chose me a member, and voted that I should be excused the customary payments, which would have amounted to twenty-five guineas; and ever since have given me their *transactions* gratis. They also presented me with the gold medal of Sir Godfrey Copely, for the year 1753,

the delivery of which was accompanied by a very handsome speech of the president, Lord Macclesfield, wherein I was highly honored.

Our new governor, Captain Denny, brought over for me the before-mentioned medal from the Royal Society, which he presented to me at an entertainment given him by the city. He accompanied it with very polite expressions of his esteem for me, having as he said, been long acquainted with my character. After dinner, when the company, as was customary at that time, were engaged in drinking, he took me aside into another room, and acquainted me that he had been advised by his friends in England to cultivate a friendship with me, as one who was capable of giving him advice, and of contributing most effectually to the making his administration easy; that he therefore desired of all things to have a good understanding with me, and he begged me to be assured of his readiness on all occasions to render me every service that might be in his power. He said much to me, also, of the proprietor's good disposition towards the province, and of the advantage it might be to us all, and to me in particular, if the opposition that had been so long continued to his measures was dropped, and harmony restored between him and the people; in effecting which, it was thought no one could be more serviceable than myself; and I might depend on adequate acknowledgments and recompenses. The drinkers finding we did not return immediately to the table, sent us a decanter of Madeira, which the governor made liberal use of, and in propor-

tion became more profuse of his solicitations and promises.

My answers were to this purpose: that my circumstances, thanks to God, were such as to make proprietary favors unnecessary to me; and that, being a member of the Assembly, I could not possibly accept of any; that, however, I had no personal enmity to the proprietary, and that, whenever the public measures he proposed should appear to be for the good of the people, no one should espouse and forward them more zealously than myself; my past opposition having been founded on this, that the measures which had been urged were evidently intended to serve the proprietary interest, with great prejudice to that of the people, that I was much obliged to him (the governor) for his profession of regard to me, and that he might rely on everything in my power to render his administration as easy to him as possible, hoping at the same time that he had not brought with him the same unfortunate instructions his predecessor had been hampered with.

On this he did not then explain himself; but when he afterwards came to do business with the Assembly, they appeared again, the disputes were renewed, and I was as active as ever in the opposition, being the penman, first, of the request to have a communication of the instructions, and then of the remarks upon them, which may be found in the votes of the time, and in *Historical Review* I afterward published. But between us personally no enmity arose; we were often together; he was a man of letters, had seen much of the world,



and was very entertaining and pleasing in conversation.

The Assembly finally finding the proprietary obstinately persisted in shackling their deputies with instructions inconsistent not only with the privileges of the people, but with the service of the crown, resolved to petition the king against them, and appointed me their agent to go over to England, to present and support the petition.

It was about the beginning of April that I came to New York and I think it was near the end of June before we sailed. Upon my arrival in England I set out immediately, with my son, for London, and we only stopped a little by the way to view Stonehenge on Salisbury Plain, and Lord Pembroke's house and gardens, with the very curious antiquities at Wilton. We arrived in London the 27th of July, 1757.

END OF THE AUTOBIOGRAPHY.

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I add to the foregoing autobiography, which closes with the 27th of July, 1757, a few facts of Franklin's subsequent life, displaying some of the fruits of his self education.

In England, in 1757, he was endeavoring as the agent of Pennsylvania, to obtain from the son of William Penn, or from the King, a settlement of the disputes between the Penn family and the Colony, and particularly to compel the Penn family to bear their proper share of the expenses of the province. He met with bitter and prolonged opposition. While in England

upon this mission he enjoyed the society of the statesmen, scholars and scientists of England, and he is said to have suggested and advised the attempt which led to the Conquest of Canada. After three years of effort he succeeded in accomplishing the purpose of his mission to the satisfaction of the people of Pennsylvania. While in England, and in 1760, he published a pamphlet strongly urging the retention of Canada as one of the conditions of making peace with France, and this policy was adopted. The same year he was appointed by the Assembly of Pennsylvania to receive and invest the sum of about thirty thousand pounds, awarded by Great Britain to Pennsylvania on account of her expenditures and losses during the French War; a trust which he successfully performed. Some part of the time of this visit to England was occupied by a tour through Holland and Flanders, and he was very much engaged also in philosophical studies and experiments. In 1762 he invented a musical instrument called the Armonica, which was for many years quite fashionable in Europe. In the same year he received the degree of Doctor of Laws from the Universities of Oxford and Edinburgh. He left England in August of that year reaching America in November. He had in the meantime been elected a Member of the Assembly of Pennsylvania. In 1763 he made a tour through the Middle and New England states as Postmaster General of the Colonies.

New difficulties arose between the Assembly of Pennsylvania and the Penn family, who under the King's

Charter were the proprietaries of all the unsold lands in the Colony, and claimed various powers as to its government which were denied by the Assembly. Franklin wrote a pamphlet in favor of transferring the Government from the proprietaries to the Crown, drew a petition for such transfer and was chosen by the Assembly as its agent to present its case in the Court of Great Britain. He sailed for England in November, 1767. He devoted himself strenuously to the objects of his mission and also to other American interests both in France and in England. He was conspicuous in his opposition to the Stamp Act, and added greatly to his reputation by his evidence in respect to American affairs upon a public examination in the House of Commons. These affairs absorbed the attention of the Ministry and prevented the success of his mission. He was appointed the agent of Georgia in Great Britain in 1768 and of New Jersey in 1769. In 1773 a new translation into French and a third French edition of his philosophical writings were published, and a fifth English edition was printed the same year.

In December 1772, Franklin procured and sent to the Chairman of the American Committee of Correspondence in Massachusetts certain letters from Hutchinson the Royal Governor of that Province, to Mr. Thomas Whately a member of Parliament. He believed that the patriots of Massachusetts should be informed of their contents. They were finally published in America. A furious assault was made in England upon Franklin. He was summoned before the Privy Council.

abused and insulted by the Crown officers in a manner quite unexampled in the annals of any respectable court, and was dismissed from his office of Deputy Postmaster General in America. This was in 1774. His wife died the same year; a loss which he keenly felt, although he had been much separated from her. During this visit in England, Franklin was on cordial terms with the statesmen, who were friendly to the American cause, and by pen and conversation did much to enlighten the British public in regard to the claims and the rights of the Colonists. He left England in 1775, on the 25th of March, shortly before the battle of Lexington, reaching Philadelphia, May 5th, sixteen days after that memorable event.

Immediately upon his arrival he was unanimously chosen to represent Pennsylvania in the Continental Congress which assembled on the tenth day of May. In the same year he was appointed Postmaster General of the Colonies, head of the Commission for Indian Affairs and a member of the Committee of Secrecy for carrying on the war. He went to Cambridge and had a conference with Washington, and a system for the maintenance of the army was agreed upon. He was a Member of Congress and of the Pennsylvania Assembly at the same time. He was one of the first to favor a declaration of independence and signed it. He was also, in 1776, a member of the Convention which was assembled for the purpose of establishing a Constitution for Pennsylvania.

In the same year Benjamin Franklin, Silas Deane, and Arthur Lee were appointed by Congress to represent the cause of the Colonies in France. In February, 1778, a treaty of Alliance was effected with France, very largely if not mainly by the efforts, ability and tact of Franklin, and he thereupon attended the court at Versailles on the same terms as the ambassadors of the European Powers. In 1782 and 1783 he took part in the negotiation of a treaty of Peace between the United States and Great Britain, a treaty so successful as to demonstrate that the American Envoys were entitled to rank among the most skillful diplomatists of their time. The final or definite treaty was signed at Paris, September 3, 1783. Franklin in 1783 also took part in negotiating a treaty with Prussia, and being very infirm in health, resigned his office and returned to Philadelphia September 17, 1785, at the age of seventy-nine, by far the most famous in Europe of any American, as a statesman, a scholar, and a philosopher. In October he was elected President of Pennsylvania, and retained this position by annual election for three years. When eighty-two years of age he was chosen a delegate to the Convention which framed the present Constitution of the United States, and which met in Philadelphia in May, 1787. He was one of its signers, and it is not too much to say that by his profound intelligence, his almost unparalleled tact, and above all his unruffled serenity and ability as a peace-maker, he contributed as much as any other member, excepting perhaps Washington, to the adoption

of the Constitution by the Convention and by the People.

This was his last conspicuous public act. He was much broken in health; but devoted his life to his friends, to his duties as a citizen of Philadelphia, and to philosophical study and research, until the seventeenth day of April, 1790, on which day, at the age of eighty-four years and three months, he calmly met the last event of this mortal life.













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